workday.

Highlights from this quarter's earnings.

How many vacation days do I have left?

What are Workday's latest quarterly earnings?

current Roth IRA contribution?

Q3 FY27

13%

subscription revenues increase year-over-year

Q3 FY27

Operating margins

31.4%

non-GAAP operating margin[1]

12.1%

GAAP operating margin

1. Non-GAAP operating margin excludes share-based compensation expense, employer payroll tax-related items on employee stock transactions, amortization expense for acquisition-related intangible assets, acquisition-related costs, and restructuring costs. For our quarterly financial results, including reconciliations of GAAP to non-GAAP financial data, please refer to Workday's Fiscal 2027 Third Quarter Financial Results news release issued on November 24, 2026, which is available at https://newsroom.workday.com/2026-11-24-Workday-Announces-Fiscal-2027-Third-Quarter-Financial-Results

We welcomed an impressive group of new customers this quarter.

ACU
AUSTRALIAN CATHOLIC UNIVERSITY

AISIN

AMETEK

Bull

ENEOS Group

euronews.

GCash

gleeds

Royal College of Surgeons of England

SMS HOLDINGS

STANDARD BOTS

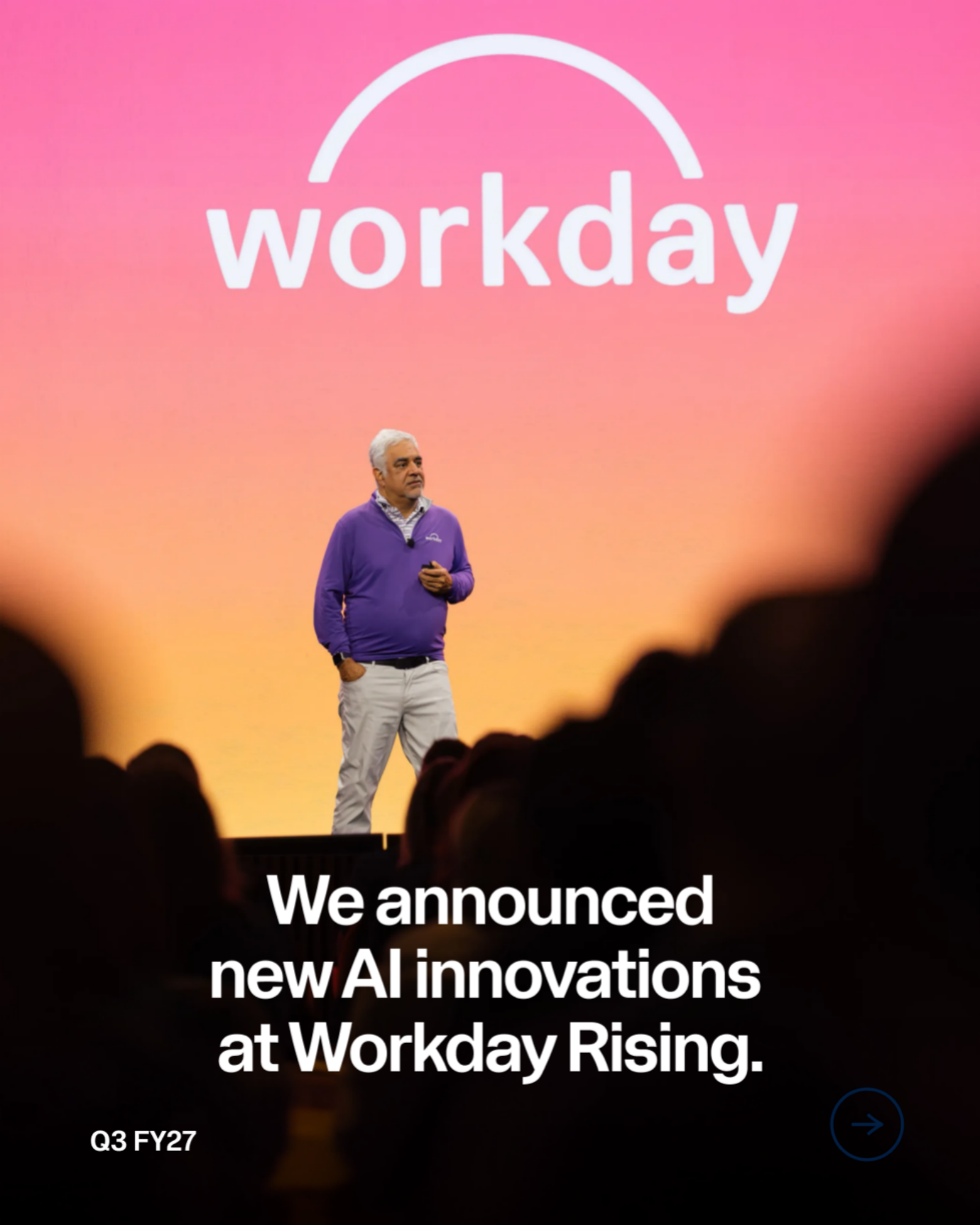
Q3 FY27

More than

2,200

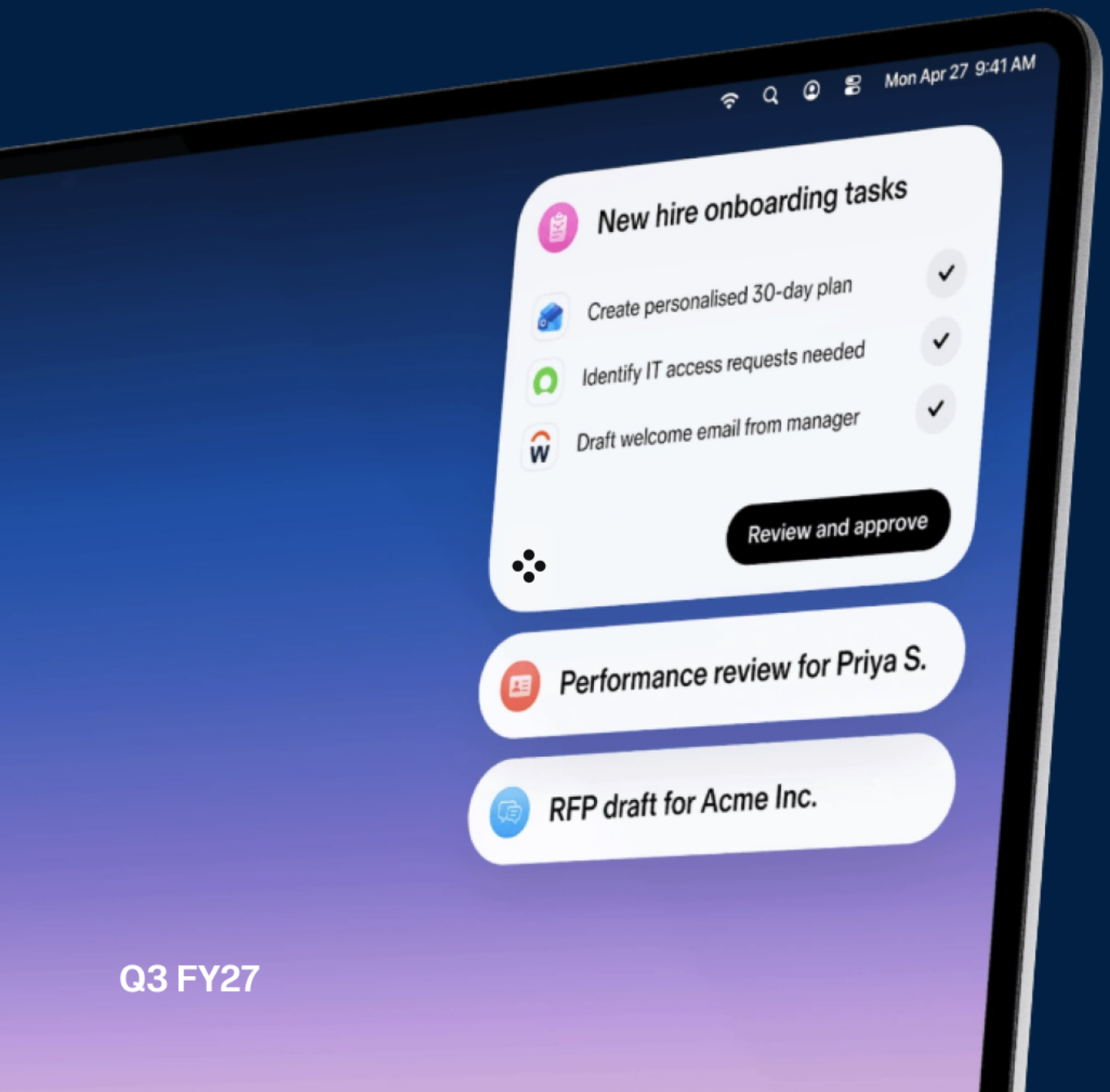
core customers have purchased at least one AI product, up nearly **25% from last quarter.**

Q3 FY27

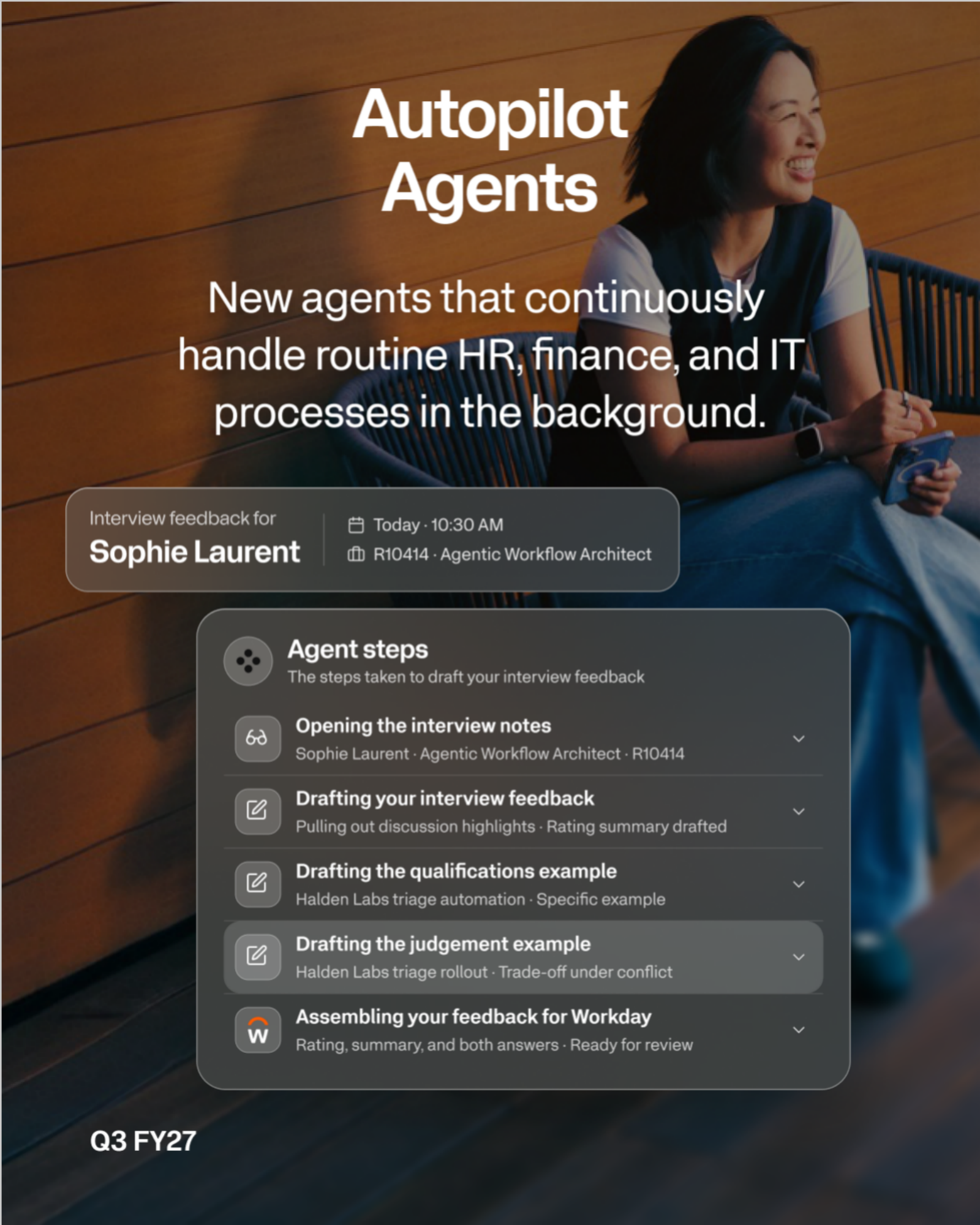

workday
We announced new AI innovations at Workday Rising.
Q3 FY27

Sana

is the new home
experience for Workday.

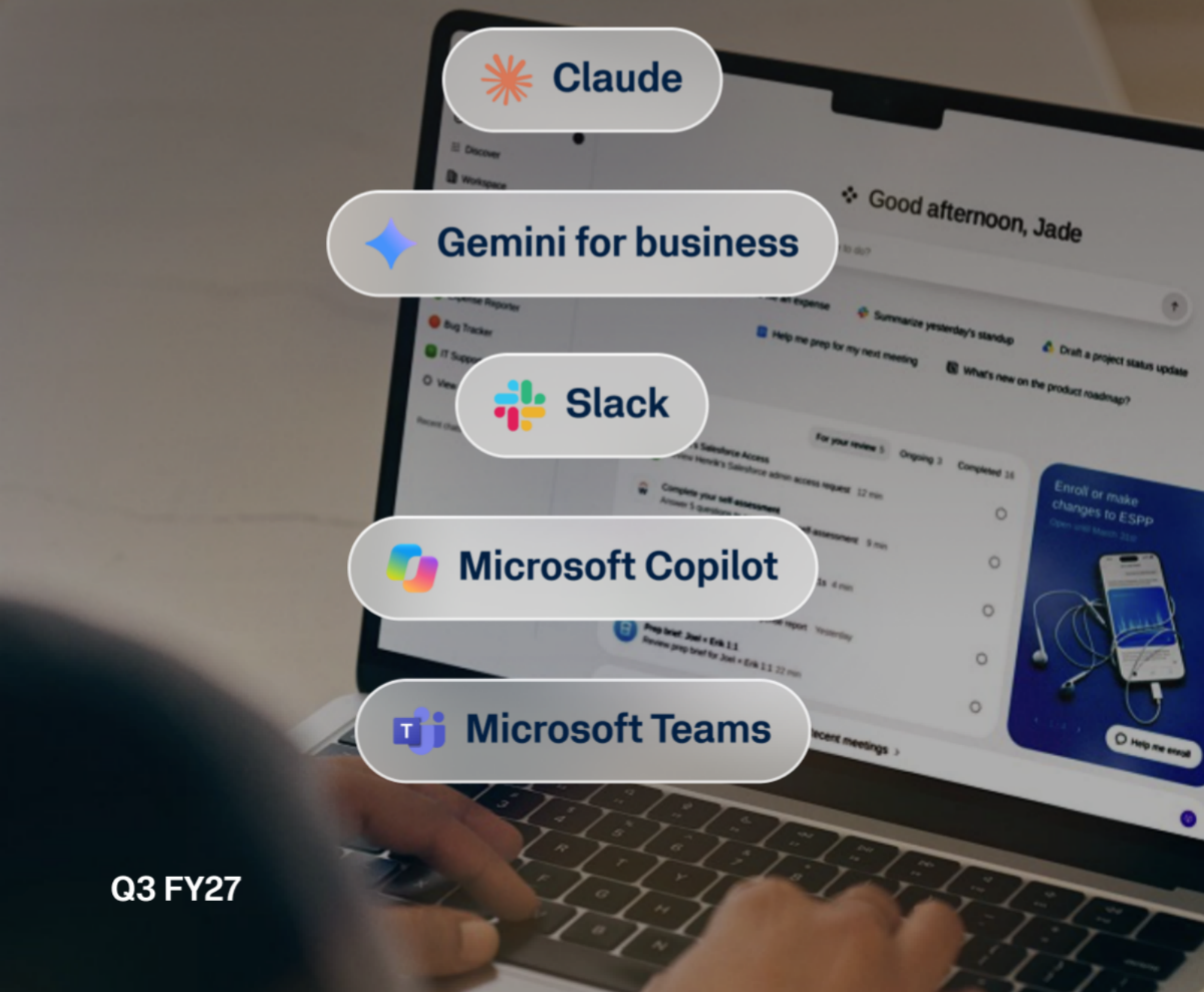


Q3 FY27


Autopilot Agents
New agents that continuously handle routine HR, finance, and IT processes in the background.
Interview feedback for
Sophie Laurent
Today · 10:30 AM
R10414 · Agentic Workflow Architect
Agent steps
The steps taken to draft your interview feedback
Opening the interview notes
Sophie Laurent · Agentic Workflow Architect · R10414
Drafting your interview feedback
Pulling out discussion highlights · Rating summary drafted
Drafting the qualifications example
Halden Labs triage automation · Specific example
Drafting the judgement example
Halden Labs triage rollout · Trade-off under conflict
Assembling your feedback for Workday
Rating, summary, and both answers · Ready for review
Q3 FY27

Workday Brings Sana Everywhere You Work

Sana will work inside the AI tools and platforms employees already use.

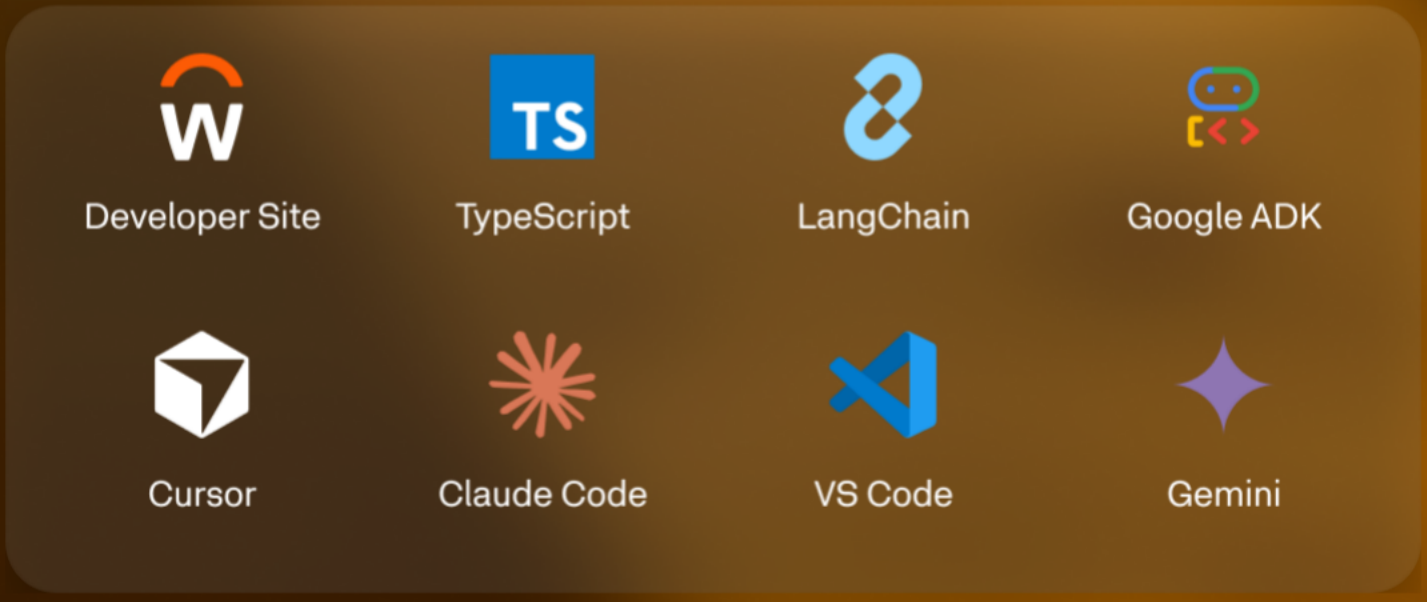


Q3 FY27

Trusted Agent Platform

Workday is now headless, enabling customers to build, run, and govern lawful AI agents across HR and finance with the development tools and models they choose.

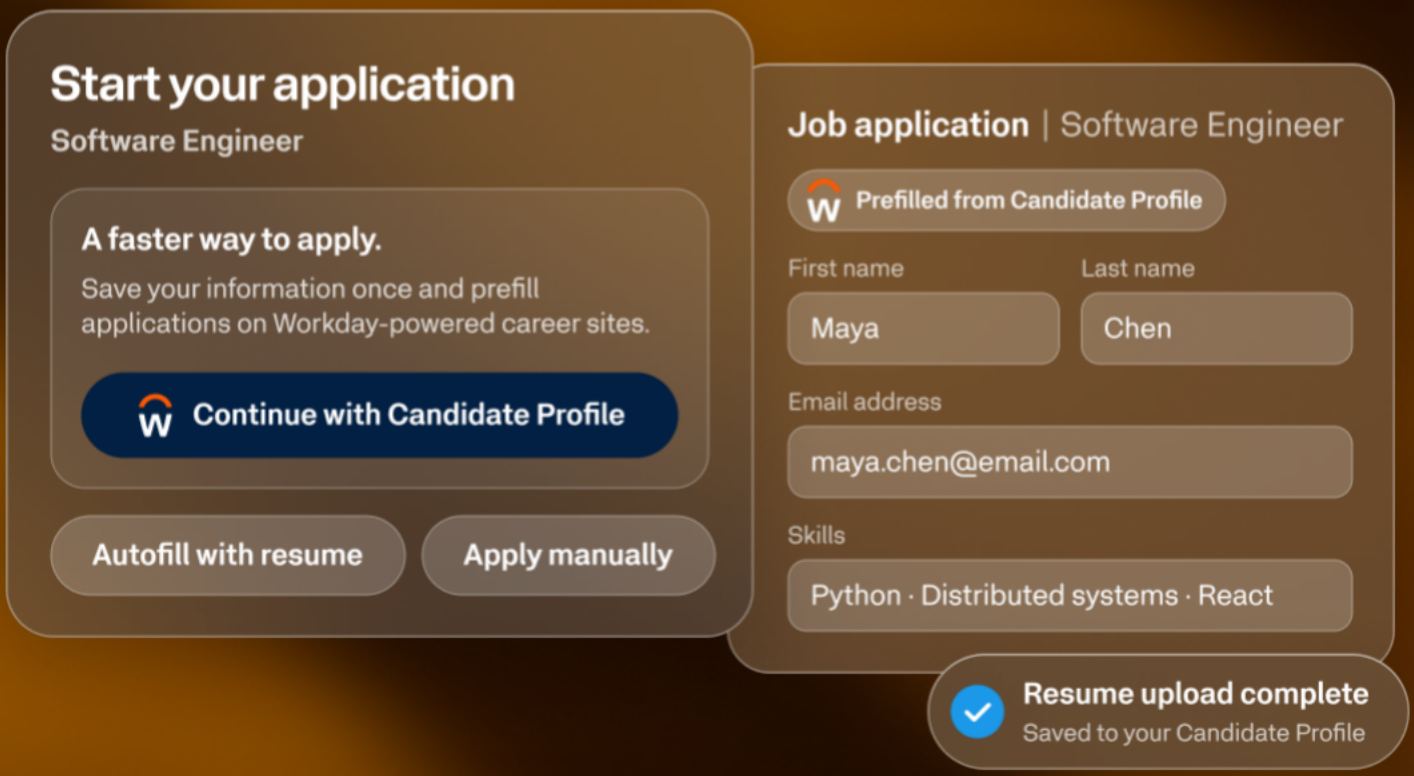
Build anywhere.



Q3 FY27

Workday Candidate Profile

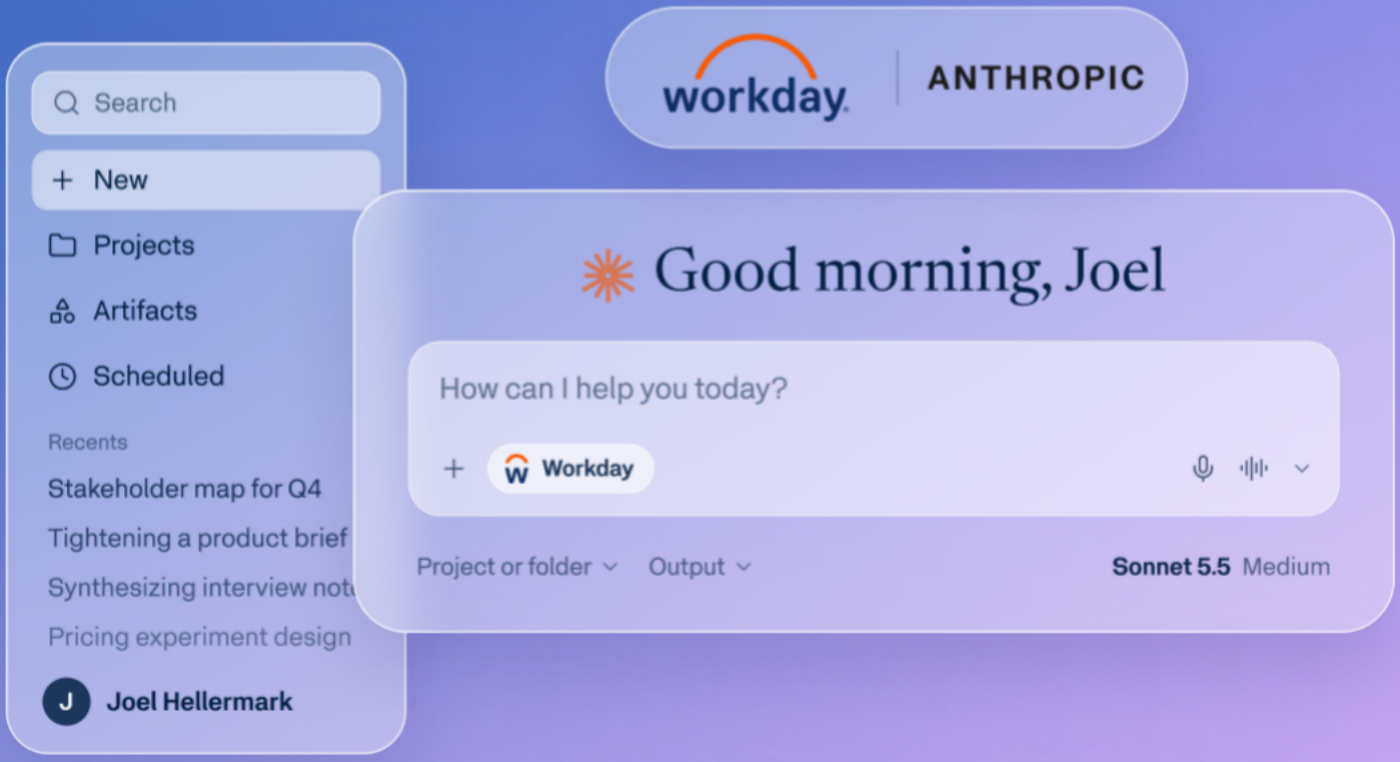
will let job seekers own, manage, and save their information once and reuse it when they apply for jobs at the thousands of companies that use Workday to hire.



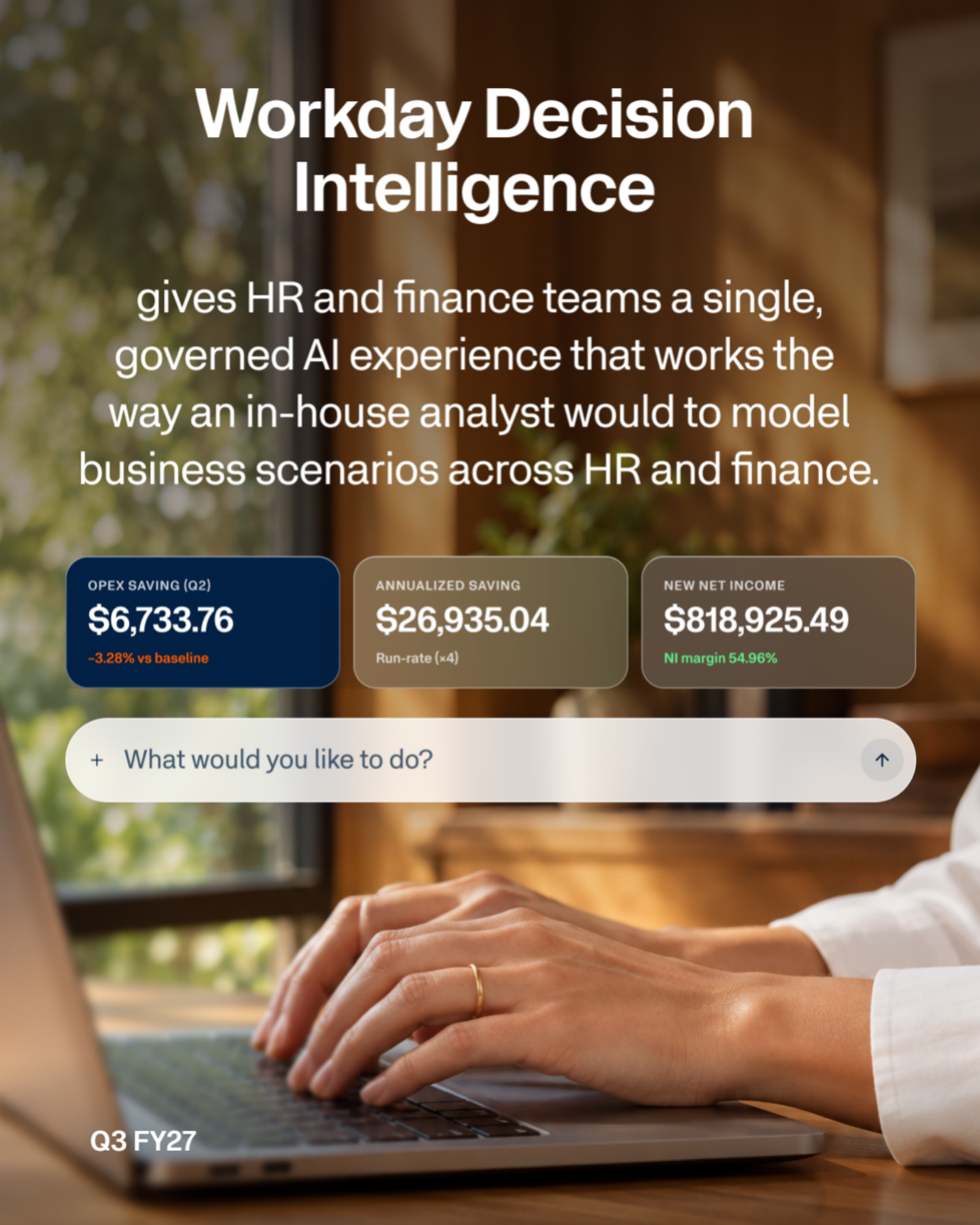
Q3 FY27

Partnership with Anthropic

Workday and Anthropic will bring Claude's frontier reasoning together with Sana AI agents and Workday's trusted data and business context in HR and finance.

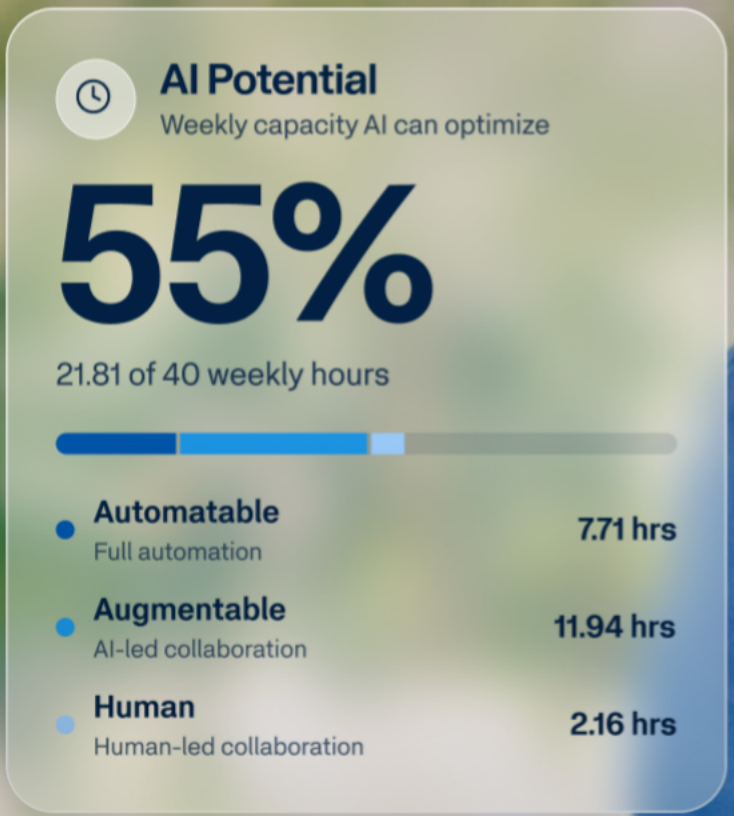


Q3 FY27


Workday Decision Intelligence
gives HR and finance teams a single, governed AI experience that works the way an in-house analyst would to model business scenarios across HR and finance.
OPEX SAVING (Q2)
$6,733.76
-3.28% vs baseline
ANNUALIZED SAVING
$26,935.04
Run-rate (×4)
NEW NET INCOME
$818,925.49
NI margin 54.96%
+ What would you like to do?
Q3 FY27

Work Intelligence

shows companies how AI is changing the work inside each job and which skills their people will need next.







Q3 FY27



We acquired C1.ai

a leading agentic identity platform
for people and AI agents.

Q3 FY27



AI that gets work done right.

Q3 FY27