

JOIN AN **INDUSTRY PARTNERSHIP**

An Industry Partnership brings together employers, workers, and job training providers from a single industry sector to collaborate on improving the industry's competitiveness and address common workforce needs.



INDUSTRY PARTNERSHIPS

- Coordinate regional support teams
- Support business needs
- Create career pathways
- Identify public and community resources
- Spur innovation
- Respond to skill gaps
- Increase efficiency + productivity
- Prepare businesses for the workforce of the future

INDUSTRY PARTNERSHIPS AT PHILADELPHIA WORKS

Advanced Manufacturing

The Southeastern Pennsylvania Manufacturing Alliance (SEPMA) is a business led, multi-employer collaborative comprised of regional manufacturers that work with education, workforce development, economic development and community organizations to address the workforce needs of the manufacturing industry.



SEPMA and Philadelphia Works partner to recruit industry leaders and facilitate the development of workforce solutions. Together, we can make changes to our system that no one group can do alone.

Learn much more at <https://www.philaworks.org/sepma/>

Hospitality + Entertainment

Philadelphia Works' Hospitality & Entertainment Industry Partnership (H&E IP) gathers a professional alliance of industry leaders throughout the region to identify industry-wide challenges and to discuss, develop, and implement ongoing solutions. These local providers convene regularly to develop and support workforce initiatives to build a stronger and more competitive Hospitality and Entertainment industry.



The H&E IP focuses on training solutions, employee development, networking, recruitment, apprenticeship programs, and collaboration in order to raise career and industry awareness. Working together creates a mutually beneficial relationship that strengthens businesses and creates sustainable career pathways for existing and potential employees.

For more information visit <https://www.philaworks.org/industry-partnerships/>