A photograph of a construction site. In the foreground, a worker in a blue hard hat, orange safety vest, and dark jacket is looking towards the camera. To his right, another worker in a white hard hat and blue safety vest with reflective stripes is seen from the back. In the background, a yellow Caterpillar excavator with 'VET' branding is visible. A large wooden pallet loaded with materials is being hoisted by a crane. A tall, modern building with many windows is in the background under a clear blue sky.

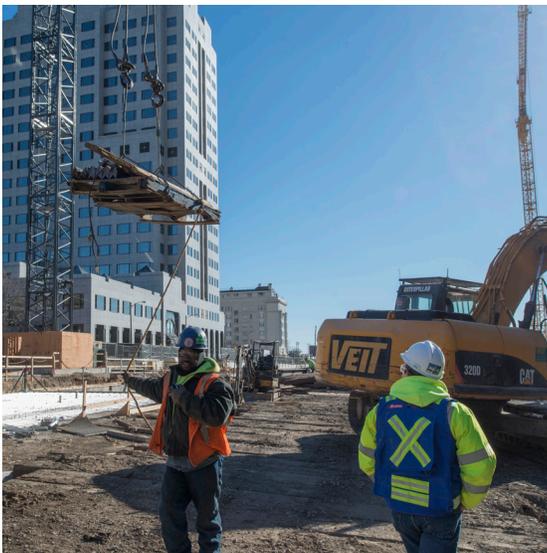
THE NORTHWESTERN MUTUAL TOWER AND COMMONS

SBE AND RPP PARTICIPATION THROUGH
SEPT. 30, 2014

Prepared in conjunction with Prism Technical Management &
Marketing Services, LLC

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On the cover: Walter Lee (left), an RPP iron worker with Construction Supply and Erection Inc., and Dave Kattar with Gilbane | C.G. Schmidt unload steel for The Commons foundation.

The Northwestern Mutual Tower and Commons construction site came alive in the third quarter of 2014. After the last sections of the east building were taken down in July and a festive groundbreaking ceremony kicked off construction in August, crews dug right in defining and excavating the footprint of The Tower and deconstructing the south building atrium. From the start of the project through Sept. 30, 2014, Milwaukee residents eligible under the Residents Preference Program (RPP) have performed 45.0 percent of the construction hours on the project, and Small Business Enterprises (SBEs) have been awarded 27.9 percent of the total value of applicable contracts.

SECTION 1

EXECUTIVE SUMMARY

Our decision to build a signature development downtown makes a huge statement about metro Milwaukee's attractiveness as a place to live and work and its ability to draw top talent and new businesses to the area. We are proud to call Milwaukee's lakefront our home.



Northwestern Mutual Tower and Commons Executive Summary

Small Business Enterprises in Milwaukee have been awarded \$92.7 million in contracts and commitments, or 27.9 percent of the total value of applicable construction and professional services contracts to date.

Milwaukee residents eligible under the Residents Preference Program (RPP) have performed 45.0 percent of the construction hours on the project to date.

Northwestern Mutual is committed to Milwaukee's success.

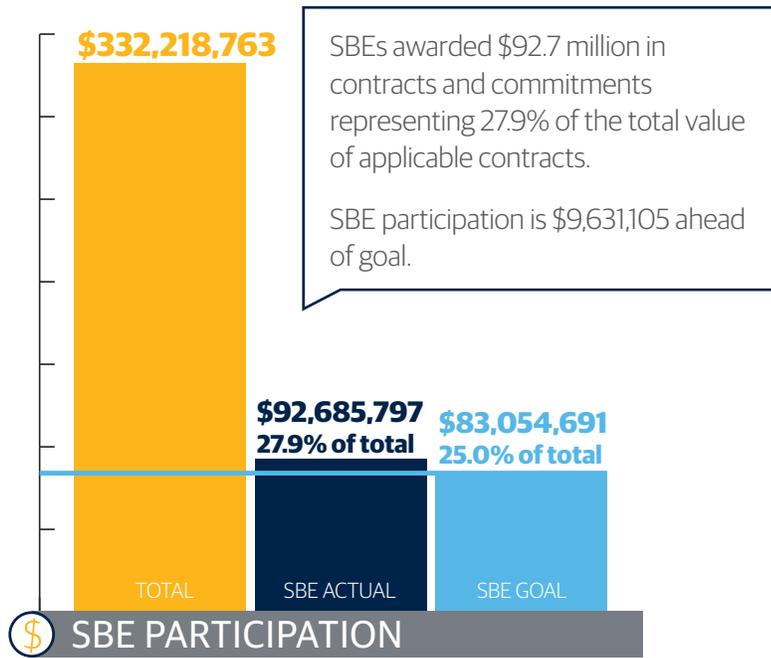
Whether it's our promise to keep or add 3,000 good-paying jobs at our downtown headquarters; the millions of dollars in philanthropic donations we make in the area; our partnerships in the Amani, Metcalfe Park and Muskego Way neighborhoods; or working hard to make sure local small businesses get the chance to help build our new Tower and Commons, it's all our way of saying, "We Believe in Milwaukee!"

We promised by the end of our building project in 2017 that 25.0 percent of the total value of applicable contracts awarded to build our Tower and Commons would go to Milwaukee Small Business Enterprises (SBEs). We promised that at least 40.0 percent of the labor hours on the project would be worked by Milwaukee residents eligible under the Residents Preference Program (RPP).

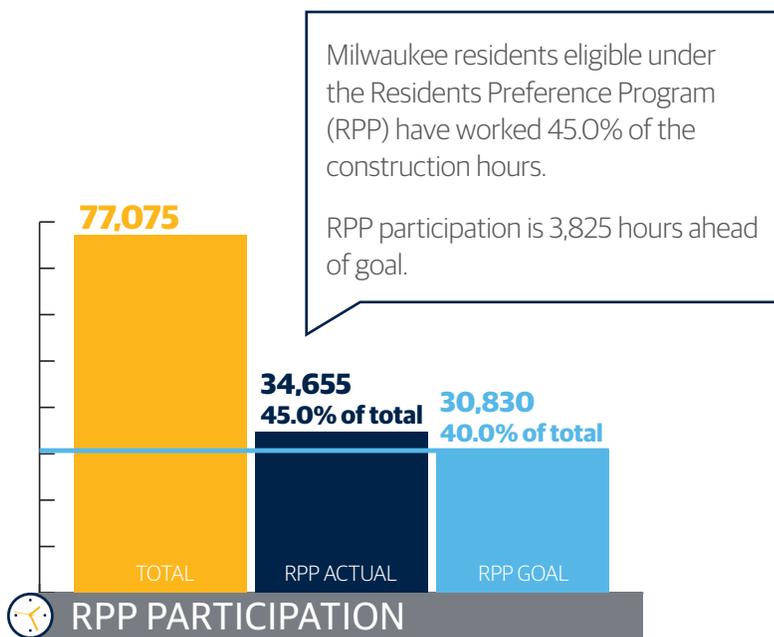
Recognizing that each quarter along the way we may be somewhat above or below the ultimate goal, we are pleased to report that we are ahead of these goals as of Sept. 30, 2014.

Northwestern Mutual Tower and Commons Construction

Start of Project through Sept. 30, 2014



Dollar Value of Applicable Contracts Awarded



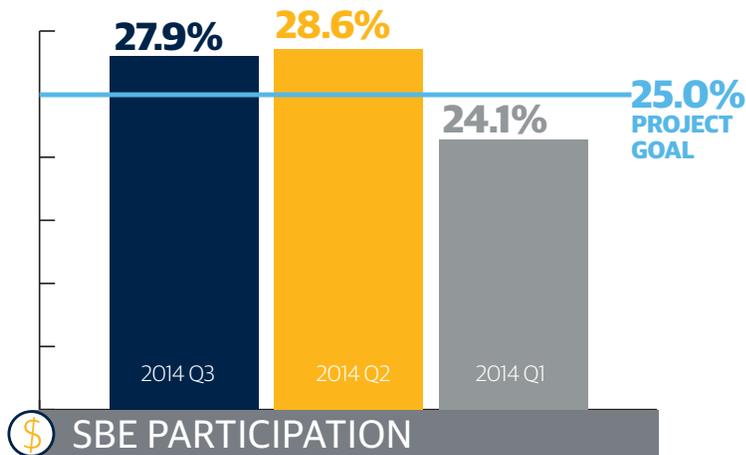
Construction Hours Worked

PROJECT HIGHLIGHTS

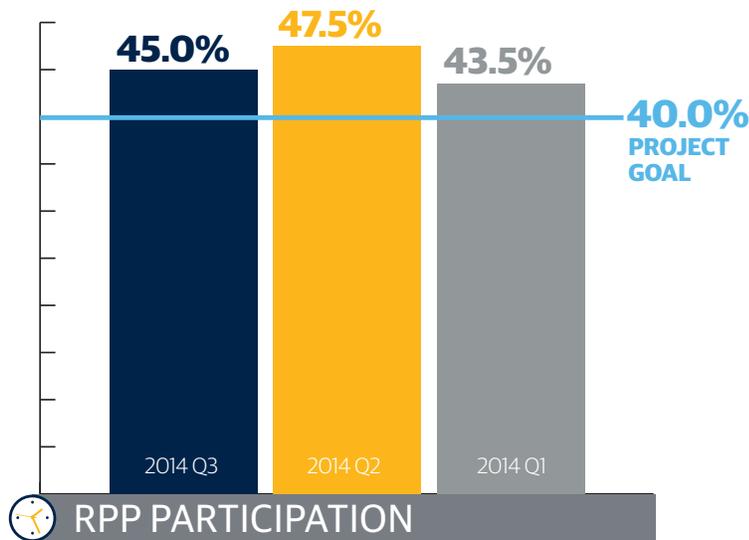
- \$332.2 million in applicable contracts awarded.
- \$92.7 million in contracts and commitments (27.9 percent of total) awarded to City of Milwaukee Small Business Enterprises (SBEs), exceeding 25.0 percent goal.
- Residents Preference Program (RPP) participation is ahead of goal. Milwaukee residents eligible under RPP have worked 45.0% of construction hours.
- 172 City of Milwaukee residents hired to work on the project.
- 28 apprentices working on project.
- Outreach to more than 100 community-based organizations to help ensure project participation from diverse segments of the Milwaukee community.
- 15 informational sessions highlighted contracting opportunities; more than 300 businesses and organizations attended.
- Support given to Wisconsin Regional Training Partnership/BIG STEP on five work force fairs for city residents and the start of two apprenticeship training cohorts.

Northwestern Mutual Tower and Commons Construction

Start of Project through Sept. 30, 2014



Percentage of Applicable Contract Dollar Value Awarded to SBEs



Percentage of Construction Hours Worked by RPP Participants

PROJECT STATUS

AS OF SEPT 30, 2014

- More than 300 community guests and elected officials attended Tower and Commons groundbreaking.
- East Office Building deconstruction completed, and more than 90 percent of materials reused or recycled.
- Skywalk between our south building and downtown parking structure removed.
- Our downtown buildings successfully disconnected from one another.
- Underground utilities running through the future construction site successfully re-routed under streets adjacent to downtown campus.
- Extensive site preparation completed and excavation begun.

LOOKING AHEAD

- Future skywalk plans completed and approved by the city.
- Site excavation completed.
- Fifth Master Class held, engaging students from six different colleges in The Tower and Commons building project
- Work begun on "peeling back the lid" of our old north building basement to prepare the site for The Commons foundation.



Northwestern Mutual Tower and Commons Construction

Participation Performance Report

This Northwestern Mutual Tower and Commons Participation Performance Report details Northwestern Mutual's progress toward meeting the goals of the Human Resources Agreement it has with the City of Milwaukee. In constructing the 1.1 million-square-foot expansion of its downtown Milwaukee office complex, Northwestern Mutual has agreed to:

- Use certified Small Business Enterprises (SBEs) and/or businesses certified under equivalent programs for 25.0 percent of applicable construction costs.
- Use underemployed City of Milwaukee residents via the Residents Preference Program (RPP) for 40.0 percent of the construction hours worked.
- Ensure payment of prevailing wages where applicable.

Northwestern Mutual has engaged a building design, construction and consulting team that understands the critical importance we have placed on meeting these SBE and RPP goals.

Development Manager
Hines

General Contractor Team
Gilbane | C. G. Schmidt Inc.

Participation Coordinator
Prism Technical

SECTION 2

OUR STORY

Northwestern Mutual has called Milwaukee home since 1859.

Today, more than 4.3 million people rely on Northwestern Mutual for insurance and investment solutions.



THE TOWER

32 stories

550 feet

Second tallest building in state

Largest building in city occupied by one company

Our investment in our downtown campus is also an investment in Milwaukee.

The entire metro area benefits when top employers make a long-term commitment to grow in downtown Milwaukee. It means more jobs, a stronger tax base, more community support from businesses, and more top talent giving back to all areas of the community.

1914 HEADQUARTERS

Iconic structure anchors downtown campus

THE COMMONS

3 stories

Public dining and visitors center

Community access

3,000 DOWNTOWN MILWAUKEE JOBS RETAINED OR ADDED THROUGH CAMPUS EXPANSION



When he received this pledge from Northwestern Mutual President Robert Dineen (right), United Fund General Chairman John Paige called the experience "one of the most pleasant of my entire nine months" of working in the campaign.



In 1951, Northwestern Mutual formed a "blood bank" for home office employees, retirees and their immediate family members. Extra pints were donated to local organizations in need. In 1971, blood banks were discontinued and blood centers took on the role.



Every year, Northwestern Mutual employees lined the street in front of the Wisconsin Avenue headquarters to watch Milwaukee's Great Circus Parade. This photo shows the intricate bandwagon in the 1985 parade.

We've grown up with Milwaukee as our hometown for nearly 160 years.



We are stewards of our communities by bringing together groups of people and organizations and leveraging the power of our employees, field and financial resources to improve the lives of children and families.



A. On March 15, the Milwaukee Public Museum opened the first new permanent exhibition in 10 years, Crossroads of Civilization: Ancient Worlds of the Near East and Mediterranean. Made possible by the Northwestern Mutual Foundation, the exhibit explores how the ancient civilizations of Africa, Europe and Asia came together to form an epicenter of complex culture, creating not just a physical crossroads, but an intellectual one as well.

B. For the fifth year in a row, the Northwestern Mutual Foundation is partnering with the Brewers Community Foundation for its Stolen Bases, Happy Faces campaign benefiting Big Brothers Big Sisters of Metro Milwaukee. Throughout the 2015 season, every Brewers stolen base at Miller Park will generate a \$1,000 donation to Big Brothers Big Sisters. To date, Northwestern Mutual has donated more than \$350,000 through this partnership.



C. Since opening on the lakefront in 2007, Discovery World has traditionally been closed to the public on Mondays. The Northwestern Mutual Foundation is helping Discovery World connect with more children and families by funding an extra day of operating hours from April 6 to Aug. 31, allowing them to accommodate more school groups and tourists.

SECTION 3

SMALL BUSINESS ENTERPRISE RESULTS

We believe in promoting a healthy business environment. Strong businesses, especially small- and medium-sized companies, are the backbone of the city's economy. They contribute to the vitality of the city.

Tower and Commons Small Business Enterprise (SBE) Participation

Northwestern Mutual and the City of Milwaukee share an interest in promoting a healthy local business environment. Strong businesses, especially small- and medium-sized companies, are the backbone of the city's economy. They create jobs, pay taxes, and contribute to the vitality of the city.

That's why we set a goal for our downtown development to not only have an impact on our business, but to help raise the tide for many businesses in the city.

Small Business Enterprises are companies with annual revenues below a stated floor and typically owned by one or more individuals who are at an educational, social, economic or other disadvantage. SBEs, including many businesses owned by minorities, women and veterans involved in building design and construction, are an integral part of creating our Tower and Commons.

TABLE 1: SBE PARTICIPATION LEVEL

Start of Project through Sept. 30, 2014

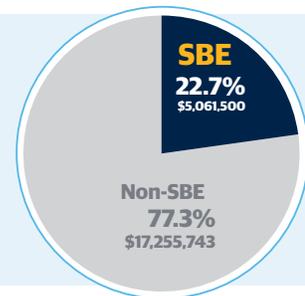
| TOTAL VALUE OF APPLICABLE CONTRACTS AWARDED | | \$332,218,763 | |
|---|---------------|---------------|---------------|
| | GOAL | ACTUAL | STATUS |
| SBE Participation Percentage | 25.0% | 27.9% | + 2.9 |
| Value of SBE Contracts Awarded | \$ 83,054,691 | \$92,685,797 | + \$9,631,106 |



CONTRACT PAYMENTS MADE

SBEs have received 22.7 percent or \$5,061,500 of applicable project contract payments made through Sept. 30, 2014. Payments on

contracts awarded will continue to be made throughout the project as work is completed.



SMALL BUSINESS ENTERPRISES

Constructing a high-rise office building requires a wide variety of construction-related services. We're proud to involve a large number of companies in building our Tower and Commons. Table 2 shows details of all Small Business Enterprises involved from the start of

the project to date. For ease of reference, we have also broken out the SBE professional services providers (see Table 3, page 16) from the SBE construction providers (see Table 4, page 18).

TABLE 2: TOTAL SBE PARTICIPATION (PROFESSIONAL SERVICES AND CONSTRUCTION)

| SBE FIRM | SUBCONTRACTOR TO | TRADE/DESCRIPTION OF WORK | TOTAL CONTRACT AMOUNT | AMOUNT PAID THROUGH 9/30/14 |
|---|------------------------------|---|-----------------------|-----------------------------|
| American Design Inc. | Kendall Heaton Associates | EOB Demolition Project - Full Services | \$43,320 | \$42,958 |
| American Design Inc. | Kendall Heaton Associates | EOB Selective Salvage Project - Full Services | \$6,313 | \$6,313 |
| American Design Inc. | VDTA | Fitness Center | \$109,400 | \$8,825 |
| American Design Inc. | VDTA | Office Tower Interior - Production Architect | \$638,735 | \$- |
| Arrow-Crete Construction LLC | Globe Contractors | Concrete | \$104,987 | \$104,987 |
| Arteaga Construction | Veit & Company Inc. | Crane | \$20,000 | \$- |
| Autumn Trucking Inc. | Veit & Company Inc. | Fuel | \$250,000 | \$94,239 |
| Autumn Trucking Inc. | Veit & Company Inc. | Fuel and Oil | \$259,371 | \$259,371 |
| Autumn Trucking Inc. | Globe Contractors | Fuel | \$120,006 | \$120,006 |
| Barrientos Design & Consulting | Kendall Heaton Associates | Van Buren Bridge Project - Full Services | \$166,610 | \$136,001 |
| BestEd Business | Gilbane C.G. Schmidt Inc. | Safety Protection | \$5,280 | \$- |
| Choice Construction Companies Inc. | LeJeune Steel Co. | Steel Erection | \$6,780,000 | \$- |
| Con-Cor Co. Inc. | Giles Engineering Associates | Concrete Coring | \$79,043 | \$79,043 |
| Con-Cor Co. Inc. | C.G. Schmidt Inc. | Concrete Cutting | \$1,139 | \$1,139 |
| Con-Cor Co. Inc. | Veit & Company Inc. | Concrete Sawing | \$4,712 | \$3,420 |
| Con-Cor Co. Inc. | Munson Inc. | Core-drilling floor | \$5,775 | \$5,775 |
| Con-Cor Co. Inc. | Veit & Company Inc. | Saw Cutting | \$5,760 | \$5,760 |
| Con-Cor Co. Inc. | Globe Contractors | Sawing | \$14,011 | \$14,011 |
| Con-Cor Co. Inc. | Staff Electric | Labor and material coring | \$10,350 | \$10,350 |
| Continuum Architects & Planners S.C. | Kendall Heaton Associates | Code Review and Permit Expediting Services | \$31,320 | \$18,792 |

(CONTINUED ON PAGE 13)

TABLE 2: TOTAL SBE PARTICIPATION (PROFESSIONAL SERVICES AND CONSTRUCTION) (CONTINUED)

| SBE FIRM | SUBCONTRACTOR TO | TRADE/DESCRIPTION OF WORK | TOTAL CONTRACT AMOUNT | AMOUNT PAID THROUGH 9/30/14 |
|--|-------------------------------|--|-----------------------|-----------------------------|
| Continuum Architects & Planners S.C. | Kendall Heaton Associates | Old NOB Basement Project - Full Services | \$113,244 | \$43,995 |
| DAAR Engineering | Gilbane C.G. Schmidt | Site Survey | \$299,561 | \$- |
| Dairyland Electric Co. Inc. | Staff Electric | Electrical Work | \$306,320 | \$306,320 |
| Dairyland Electric Co. Inc. | Staff Electric | Electrical Work | \$16,624 | \$16,624 |
| Dairyland Electric Co. Inc. | Staff Electric | Install & Furnish Fire Alarm & Generator | \$3,250,000 | \$- |
| Dairyland Electric Co. Inc. | Staff Electric | Switchgear | \$2,209 | \$2,209 |
| Dakota Intertek Corp. | Giles Engineering Associates | Labor and hand augering services | \$3,411 | \$3,411 |
| DUWE Metals Products Inc. | C.G. Schmidt Inc. | Acoustic Screen Wall | \$60,304 | \$60,304 |
| DUWE Metals Products Inc. | Benson Industries, Inc. | Shop and Field Labor | \$15,867,515 | \$- |
| EKG Trucking LLC | Globe Contractors | Trucking/Permits | \$470,302 | \$470,302 |
| E.R. Abernathy Industrial Inc. | Gilbane C.G. Schmidt | Safety Protection | \$5,280 | \$- |
| Fusion Integrated Solutions LLC | HMA Consultants | Construction Services | \$45,000 | \$- |
| Greenfire Management Services LLC | Gilbane C.G. Schmidt | Project Engineering Services | \$166,400 | \$- |
| Hard Rock Sawing & Drilling Specialists Co. | J.F. Ahern Co. | Concrete Cutting | \$9,240 | \$9,240 |
| Hawk Construction LLC | Veit & Company Inc. | Hydro Excavation | \$- | \$- |
| Hawk Construction LLC | C.G. Schmidt Inc. | Foundations & Helical Piers | \$27,929 | \$27,929 |
| Hetzel Tile and Marble Inc. | Gilbane C.G. Schmidt | Hard Tile | \$1,954,575 | \$- |
| Hetzel Tile and Marble Inc. | Gilbane C.G. Schmidt | Interior Stone Installation | \$1,847,955 | \$- |
| Hetzel-Sanflippo Inc. | Gilbane C.G. Schmidt | Misc. General Conditions | \$72,760 | \$- |
| Hetzel-Sanflippo Inc. | Gilbane C.G. Schmidt | Mock Up | \$459,500 | \$- |
| Hiram Power Electric LLC | Staff Electric Co. Inc. | Furnish Fixtures | \$2,537,299 | \$- |
| Hiram Power Electric LLC | Staff Electric Co. Inc. | Furnish Medium Voltage | \$10,908 | \$- |
| Hurt Electric Inc. | Staff Electric Co. Inc. | Install & Furnish Distribution & UPS | \$5,549,948 | \$- |
| IBC Engineering Services Inc. | Sebesta Blomberg & Associates | Mechanical and Electric Commissioning | \$45,760 | \$- |
| IBC Engineering Services Inc. | Alvine Engineering | MEP Engineering for Tower Center TI | \$495,760 | \$362,166 |
| IBC Engineering Services Inc. | Aquatic Design & Engineering | Water Feature Consultant | \$33,275 | \$- |
| JCP Construction LLC | Gilbane C.G. Schmidt | Foundation Waterproofing | \$3,605,835 | \$- |
| KMI Construction LLC | C.G. Schmidt Inc. | Masonry | \$4,150 | \$4,150 |

(CONTINUED ON PAGE 14)

TABLE 2: TOTAL SBE PARTICIPATION (PROFESSIONAL SERVICES AND CONSTRUCTION) (CONTINUED)

| SBE FIRM | SUBCONTRACTOR TO | TRADE/DESCRIPTION OF WORK | TOTAL CONTRACT AMOUNT | AMOUNT PAID THROUGH 9/30/14 |
|---------------------------------------|-----------------------------|--------------------------------------|-----------------------|-----------------------------|
| KMI Construction LLC | Gilbane C.G. Schmidt | Masonry | \$7,222,070 | \$- |
| Marek Landscaping LLC | Veit & Company, Inc. | Erosion Control | \$49,352 | \$49,352 |
| McDowell Construction Corp. | Globe Contractors | Asphalt | \$98,658 | \$98,658 |
| McDowell Construction Corp. | Veit & Company, Inc. | Fencing | \$77,423 | \$77,423 |
| Mckinley's Corp. | Grunau Company, Inc. | HVAC Demolition | \$12,900 | |
| Metropolitan Services Inc. | Globe Contractors | Traffic Control | \$151,998 | \$151,998 |
| Milwaukee Metal Products | Terra Engineering | Tieback Bearing Plates | \$4,222 | \$4,222 |
| Natural Athletic Turf | Stano Landscaping | Hardscape Restoration | \$50,850 | \$50,850 |
| Nuvo Construction Co. Inc. | Terra Engineering | Supply Bulk Cement | \$42,372 | \$- |
| PA Roeper & Associates | Graef USA | Drafting Services | \$22,500 | \$22,500 |
| PA Roeper & Associates | Graef USA | Drafting Services | \$22,500 | \$22,500 |
| P.L. Freeman Co. | Terra Engineering | Wales | \$61,280 | \$53,075 |
| Price & Sons Inc. | Staff Electric | Furnish Miscellaneous Supplies | \$2,133,120 | \$- |
| Prism Technical | Northwestern Mutual | HR Consultant | \$546,155 | \$228,691 |
| Quorum Architects Inc. | The Office of James Burnett | Associate Landscape Architects | \$218,230 | \$112,570 |
| Quorum Architects Inc. | Kendall Heaton Associates | Graphics/Wayfinding Consultant | \$239,490 | \$142,790 |
| Rams Contracting Ltd. | Veit & Company Inc. | Trucking | \$12,513 | \$12,513 |
| Rinka Chung Architecture Inc. | VDTA | Café Project - Production Architect | \$64,500 | \$6,750 |
| Rinka Chung Architecture Inc. | VDTA | Credit Union Project - Full Services | \$66,150 | \$52,550 |
| Rinka Chung Architecture Inc. | Kendall Heaton Associates | North Parking Garage - Full Services | \$58,000 | \$15,510 |
| Rinka Chung Architecture Inc. | BuroHappold Engineering | Solar Reflectivity Site Assessment | \$6,000 | \$3,001 |
| Rockwell Mechanical LLC | J.F. Ahern Co. | Chiller Installation | \$32,130 | \$32,130 |
| Rockwell Mechanical LLC | J.F. Ahern Co. | Chiller Procurement | \$386,250 | \$386,250 |
| Security Officer Services Inc. | Gilbane C.G. Schmidt | Site Security | \$195,000 | \$13,658 |
| Sonag Ready Mix LLC | C.G. Schmidt Inc. | CIP Concrete | \$20,846 | \$20,846 |
| Spann & Associates | Gilbane C.G. Schmidt | Project Engineering Services | \$173,680 | \$- |
| Thomas A. Mason Co. Inc. | G3 Technologies | Painting | \$1,485,933 | \$- |
| Thomas A. Mason Co. Inc. | Gilbane C.G. Schmidt | Soft Flooring | \$1,921,906 | \$- |

(CONTINUED ON PAGE 15)

TABLE 2: TOTAL SBE PARTICIPATION (PROFESSIONAL SERVICES AND CONSTRUCTION) (CONTINUED)

| SBE FIRM | SUBCONTRACTOR TO | TRADE/DESCRIPTION OF WORK | TOTAL CONTRACT AMOUNT | AMOUNT PAID THROUGH 9/30/14 |
|---|---------------------------------|-----------------------------------|-----------------------|-----------------------------|
| Tremmel-Anderson Trucking LLC | New Berlin Grading | Trucking | \$6,025 | \$6,025 |
| Tremmel-Anderson Trucking LLC | Veit & Company Inc. | Trucking | \$- | \$- |
| Valente Transport Inc. | Veit & Company Inc. | Trucking | \$35,383 | \$35,383 |
| Valente Transport Inc. | Veit & Company Inc. | Trucking/Disposal | \$828,802 | \$828,802 |
| Vizcaino's Trucking LLC | Veit & Company Inc. | Trucking | \$20,164 | \$20,164 |
| Vizcaino's Trucking LLC | Veit & Company Inc. | Trucking | \$18,929 | \$22,468 |
| Vizcaino's Trucking LLC | Globe Contractors | Trucking | \$127,324 | \$127,324 |
| ZS LLC | Entuitive Corp. | Building Enclosure Sub-Consultant | \$42,950 | \$7,140 |
| ZS LLC | Gilbane C.G. Schmidt | Engineering Services | \$30,000 | \$- |
| ZS LLC | Applied Technical Services Inc. | Exterior Building Maintenance | \$62,975 | \$54,593 |
| ZS LLC | Northwestern Mutual | Laser Scan | \$51,000 | \$- |
| ZS LLC | Kendall Heaton Associates | Structural Engineering | \$23,124 | \$23,124 |
| ZS LLC | Magnusson Klemencic Associates | Structural Engineering | \$210,000 | \$161,000 |
| TO BE DETERMINED | TO BE DETERMINED | TO BE DETERMINED | \$29,732,587* | \$- |
| TOTAL SBE PARTICIPATION | | | \$ 92,685,797 | \$ 5,061,500 |
| % OF APPLICABLE CONTRACT VALUE AWARDED | | | 27.9% | |
| % OF APPLICABLE PAYMENTS MADE | | | | 22.7% |

* Prime contractors and subcontractors have been awarded contracts that include \$29.7 million for SBEs yet to be named.

HETZEL-SANFILIPPO, INC.

Hetzel-Sanfilippo, Inc. (HSI), a Milwaukee-area union drywall contractor, has been family owned since its inception in 1993. The company's core services include finish carpentry, cold-form metal framing, and exterior wall finishing. President Karen Hetzel has more than 18 years' experience in the construction industry. Other key contributors include part-owner Peter Sanfilippo and Field Supervisor Jeffrey Hetzel, who has more than 35 years of carpentry experience.

Being selected to work on the Northwestern Mutual Tower and Commons project and obtaining certification as an SBE, a women-owned (WBE) and disadvantaged business enterprise (DBE) have helped HSI secure additional work. Northwestern Mutual opened doors for the company in a tough industry and allowed HSI to market its participation on the project. The company recently attended a job fair to hire more employees.

Working closely with the general contractor team of Gilbane | C. G. Schmidt has provided significant mentoring opportunities. "They showed us how to conduct our business from start to finish," said Karen Hetzel.



TABLE 3: SBE PROFESSIONAL SERVICES PROVIDERS

Much of the focus and excitement of a major building project is on the many construction and trade groups who lift skyscrapers out of the ground. Before a shovelful of dirt is moved, however, architects, engineers and

other professional service providers design and plan the structure. For ease of reference, we have separated just the SBE professional services providers listed in Table 2 and shown them here.

| SBE FIRM | SUBCONTRACTOR TO | TRADE/DESCRIPTION OF WORK | TOTAL CONTRACT AMOUNT | AMOUNT PAID THROUGH 9/30/14 |
|---|--------------------------------|---|-----------------------|-----------------------------|
| American Design Inc. | Kendall Heaton Associates | EOB Selective Salvage Project - Full Services | \$ 6,313 | \$ 6,313 |
| American Design Inc. | Kendall Heaton Associates | EOB Demolition Project - Full Services | \$43,320 | \$42,958 |
| American Design Inc. | VDTA | Office Tower Interior - Production Architect | \$638,735 | \$- |
| American Design Inc. | VDTA | Fitness Center | \$109,400 | \$8,825 |
| Barrientos Design & Consulting | Kendall Heaton Associates | Van Buren Bridge Project - Full Services | \$166,610 | \$136,001 |
| Con-Cor Co. Inc. | Giles Engineering Associates | Concrete Coring | \$79,043 | \$79,043 |
| Continuum Architects + Planners S.C. | Kendall Heaton Associates | Code Review and Permit Expediting Services | \$31,320 | \$18,792 |
| Continuum Architects + Planners S.C. | Kendall Heaton Associates | Old NOB Basement Project - Full Services | \$113,244 | \$43,995 |
| Dakota Intertek Corp. | Giles Engineering Associates | Labor and hand augering services | \$3,411 | \$3,411 |
| Fusion Integrated Solutions LLC | HMA Consultants | Construction Services | \$45,000 | \$- |
| IBC Engineering Services Inc. | Sebesta Blomberg & Associates | Mechanical and Electric Commissioning | \$45,760 | \$- |
| IBC Engineering Services Inc. | Alvine Engineering | MEP Engineering for Tower Center TI | \$495,760 | \$362,166 |
| IBC Engineering Services Inc. | Aquatic Design & Engineering | Water Feature Consultant | \$33,275 | \$- |
| PA Roeper & Associates | Graef USA | Drafting Services | \$22,500 | \$22,500 |
| Prism Technical | Northwestern Mutual | HR Consultant | \$546,155 | \$228,691 |
| Quorum Architects Inc. | Kendall Heaton Associates | Graphics/Wayfinding Consultant | \$239,490 | \$142,790 |
| Quorum Architects Inc. | The Office of James Burnett | Associate Landscape Architects | \$218,230 | \$112,570 |
| Rinka Chung Architecture Inc. | VDTA | Café Project - Production Architect | \$64,500 | \$6,750 |
| Rinka Chung Architecture Inc. | VDTA | Credit Union Project - Full Services | \$66,150 | \$52,550 |
| Rinka Chung Architecture Inc. | Kendall Heaton Associates | North Parking Garage - Full Services | \$58,000 | \$15,510 |
| Rinka Chung Architecture Inc. | Buro Happold Engineering | Solar Reflectivity Site Assessment | \$6,000 | \$3,001 |
| ZS, LLC | Magnusson Klemencic Associates | Structural Engineering | \$210,000 | \$161,000 |
| ZS, LLC | Entuitive Corporation | Building Enclosure Sub-Consultant | \$42,950 | \$7,140 |

(CONTINUED ON PAGE 17)

TABLE 3: SBE PROFESSIONAL SERVICES PROVIDERS (CONTINUED)

| SBE FIRM | SUBCONTRACTOR TO | TRADE/DESCRIPTION OF WORK | TOTAL CONTRACT AMOUNT | AMOUNT PAID THROUGH 9/30/14 |
|--|---------------------------------|-------------------------------|-----------------------|-----------------------------|
| ZS, LLC | Northwestern Mutual | Laser Scan | \$51,000 | \$- |
| ZS, LLC | Kendall Heaton Associates | Structural Engineer | \$23,124 | \$23,124 |
| ZS, LLC | Applied Technical Services Inc. | Exterior Building Maintenance | \$62,975 | \$54,593 |
| TOTAL SBE PROFESSIONAL SERVICES PROVIDER PARTICIPATION | | | \$ 3,422,265 | \$ 1,531,723 |
| % OF APPLICABLE PROFESSIONAL SERVICES CONTRACT VALUE AWARDED | | | 35.2% | |
| % OF APPLICABLE PROFESSIONAL SERVICES PAYMENTS MADE | | | | 24.8% |
| Total SBE Professional Services Provider Participation Including Contracts Awarded and Paid to Specialty Discipline Providers Kendall/Heaton Associates, Ring & DuChateau, Valerio Dewalt Train Associates (VDTA) and Pickard Chilton | | | \$ 9,722,827 | \$ 6,184,245 |

IBC ENGINEERING SERVICES

IBC Engineering Services was founded in 1991 by Fienna and Lev Zvenyach with the goal of bringing together building form, function, performance and cost in the design and commissioning of energy-efficient and sustainable HVAC, electrical, plumbing and fire protection systems. The company currently has 26 employees and plans to expand services and locations over the next few years.

At IBC, multiple disciplines work together from the onset of a project to identify design solutions that may not otherwise be considered. IBC's engineers calculate energy use and cost early in the design to inform designers of the implications of plan configurations, mechanical systems, and lighting options. Alvine Engineering contracted IBC as a subconsultant to design the mechanical, electrical and plumbing for The Commons.

IBC will work on commissioning another section of The Tower and Commons as a subconsultant to Sebesta Blomberg & Associates, Inc. "This project has provided us with a great experience," said President and CEO Fienna Zvenyach. "As a smaller firm, it is difficult to get experience on large projects of this sort, so I am really glad to be working on the Northwestern Mutual project."



TABLE 4: SBE CONSTRUCTION PROVIDERS

The visible creation of our Tower and Commons is in the capable hands of the construction contractors and subcontractors. They are responsible for preparing the construction site and erecting the building that will

change the shape of our Milwaukee skyline. For ease of reference, we have separated just the SBE construction providers listed in Table 2 and shown them here.

| SBE FIRM | SUBCONTRACTOR TO | TRADE/DESCRIPTION OF WORK | TOTAL CONTRACT AMOUNT | AMOUNT PAID THROUGH 9/30/14 |
|--|-----------------------------|--|-----------------------|-----------------------------|
| Arrow-Crete Construction | Globe Contractors Inc. | Concrete | \$104,987 | \$104,987 |
| Arteaga Construction | Veit & Company Inc. | Crane | \$20,000 | \$- |
| Autumn Trucking Inc. | Veit & Company Inc. | Fuel and Oil | \$259,371 | \$259,371 |
| Autumn Trucking Inc. | Globe Contractors Inc. | Fuel | \$120,006 | \$120,006 |
| Autumn Trucking Inc. | Veit & Company Inc. | Fuel | \$250,000 | \$94,239 |
| BestEd Business | Gilbane C.G. Schmidt Inc. | Safety Protection | \$5,280 | \$- |
| Choice Construction Companies Inc. | LeJeune Steel Co. | Steel Erection | \$6,780,000 | \$- |
| Con-Cor Co. Inc. | C.G. Schmidt Inc. | Concrete Cutting | \$1,139 | \$1,139 |
| Con-Cor Co. Inc. | Veit & Company Inc. | Saw Cutting | \$5,760 | \$5,760 |
| Con-Cor Co. Inc. | Globe Contractors Inc. | Sawing | \$14,011 | \$14,011 |
| Con-Cor Co. Inc. | Munson Inc. | Core-drilling floor | \$5,775 | \$5,775 |
| Con-Cor Co. Inc. | Veit & Company Inc. | Concrete Sawing | \$4,712 | \$3,420 |
| Con-Cor Co. Inc. | Staff Electric | Labor and material coring | \$10,350 | \$10,350 |
| DAAR Engineering | Gilbane C.G. Schmidt | Site Survey | \$299,561 | \$- |
| Dairyland Electric Co. Inc. | Staff Electric Co. Inc. | Install & Furnish Fire Alarm & Generator | \$3,250,000 | \$- |
| Dairyland Electric Co. Inc. | Staff Electric Co. Inc. | Switchgear | \$2,209 | \$2,209 |
| Dairyland Electric Co. Inc. | Staff Electric Co. Inc. | Electric | \$306,320 | \$306,320 |
| Dairyland Electric Co. Inc. | Staff Electric Co. Inc. | Electrical Work | \$16,624 | \$16,624 |
| Duwe Metals Products Inc. | C.G. Schmidt Inc. | Acoustic Screen Wall | \$60,304 | \$60,304 |
| Duwe Metals Products Inc. | Benson Industries, Inc. | Shop and Field Labor | \$15,867,515 | \$- |
| EKG Trucking LLC | Globe Contractors Inc. | Trucking/Permits | \$470,302 | \$470,302 |
| E.R. Abernathy Industrial Inc. | Gilbane C.G. Schmidt | Safety Protection | \$5,280 | \$- |
| Greenfire Management Services LLC | Gilbane C.G. Schmidt | Project Engineering Services | \$166,400 | \$- |
| Hard Rock Sawing & Drilling Specialists Co. | J.F. Ahern Co. | Concrete Cutting | \$9,240 | \$9,240 |

(CONTINUED ON PAGE 19)

TABLE 4: SBE CONSTRUCTION PROVIDERS (CONTINUED)

| SBE FIRM | SUBCONTRACTOR TO | TRADE/DESCRIPTION OF WORK | TOTAL CONTRACT AMOUNT | AMOUNT PAID THROUGH 9/30/14 |
|---------------------------------------|-------------------------|--------------------------------------|-----------------------|-----------------------------|
| Hawk Construction LLC | Veit & Company Inc. | Hydro Excavation | \$- | \$- |
| Hawk Construction LLC | C.G. Schmidt Inc. | Foundations & Helical Piers | \$27,929 | \$27,929 |
| Hetzel Tile and Marble Inc. | Gilbane C.G. Schmidt | Hard Tile | \$1,954,575 | \$- |
| Hetzel Tile and Marble Inc. | Gilbane C.G. Schmidt | Interior Stone Installation | \$1,847,955 | \$- |
| Hetzel-Sanfilippo Inc. | Gilbane C.G. Schmidt | Mock Up | \$459,500 | \$- |
| Hetzel-Sanfilippo Inc. | Gilbane C.G. Schmidt | Misc. General Conditions | \$72,760 | \$- |
| Hiram Power Electric LLC | Staff Electric Co. Inc. | Furnish Medium Voltage | \$10,908 | \$- |
| Hiram Power Electric LLC | Staff Electric Co. Inc. | Furnish Fixtures | \$2,537,299 | \$- |
| Hurt Electric Inc. | Staff Electric Co. Inc. | Install & Furnish Distribution & UPS | \$5,549,948 | \$- |
| JCP Construction LLC | Gilbane C.G. Schmidt | Foundation Waterproofing | \$3,605,835 | \$- |
| KMI Construction LLC | C.G. Schmidt Inc. | Masonry | \$4,150 | \$4,150 |
| KMI Construction LLC | Gilbane C.G. Schmidt | Masonry | \$7,222,070 | \$- |
| Marek Landscaping LLC | Veit & Company Inc. | Erosion Control | \$49,352 | \$49,352 |
| McDowell Construction Corp. | Veit & Company Inc. | Fencing | \$77,423 | \$77,423 |
| McDowell Construction Corp. | Globe Contractors Inc. | Asphalt | \$98,658 | \$98,658 |
| Mckinley's Corp. | Grunau Co. Inc. | HVAC Demolition | \$12,900 | |
| Metropolitan Services Inc. | Globe Contractors Inc. | Traffic Control | \$151,998 | \$151,998 |
| Milwaukee Metal Products | Terra Engineering | Tieback Bearing Plates | \$4,222 | \$4,222 |
| Natural Athletic Turf | Stano Landscaping | Hardscape Restoration | \$50,850 | \$50,850 |
| Nuvo Construction Co. Inc. | Terra Engineering | Supply Bulk Cement | \$42,372 | \$- |
| PA Roeper & Associates | Graef USA | Drafting Service | \$22,500 | \$22,500 |
| P.L. Freeman Co. | Terra Engineering | Wales | \$61,280 | \$53,075 |
| Price & Sons Inc. | Staff Electric Co. Inc. | Furnish Miscellaneous Supplies | \$2,133,120 | \$- |
| Rams Contracting Ltd. | Veit & Company Inc. | Trucking | \$12,513 | \$12,513 |
| Rockwell Mechanical LLC | J.F. Ahern Co. | Chiller Procurement | \$386,250 | \$386,250 |
| Rockwell Mechanical LLC | J.F. Ahern Co. | Chiller Installation | \$32,130 | \$32,130 |
| Security Officer Services Inc. | Gilbane C.G. Schmidt | Site Security | \$195,000 | \$13,658 |

(CONTINUED ON PAGE 20)

TABLE 4: SBE CONSTRUCTION PROVIDERS (CONTINUED)

| SBE FIRM | SUBCONTRACTOR TO | TRADE/DESCRIPTION OF WORK | TOTAL CONTRACT AMOUNT | AMOUNT PAID THROUGH 9/30/14 |
|--|-------------------------|------------------------------|-----------------------|-----------------------------|
| Sonag Ready Mix LLC | CG Schmidt Inc. | CIP Concrete | \$20,846 | \$20,846 |
| Spann & Associates | Gilbane C.G. Schmidt | Project Engineering Services | \$173,680 | \$- |
| Thomas A. Mason Co. Inc. | Gilbane C.G. Schmidt | Soft Flooring | \$1,921,906 | \$- |
| Thomas A. Mason Co. Inc. | G3 Technologies | Painting | \$1,485,933 | \$- |
| Tremmel-Anderson Trucking LLC | New Berlin Grading Inc. | Trucking | \$6,025 | \$6,025 |
| Tremmel-Anderson Trucking LLC | Veit & Company Inc. | Trucking | \$- | \$- |
| Valente Transport Inc. | Veit & Company Inc. | Trucking/Disposal | \$828,802 | \$828,802 |
| Valente Transport Inc. | Veit & Company Inc. | Trucking | \$35,383 | \$35,383 |
| Vizcaino's Trucking LLC | Veit & Company Inc. | Trucking | \$20,164 | \$20,164 |
| Vizcaino's Trucking LLC | Veit & Company Inc. | Trucking | \$18,929 | \$22,468 |
| Vizcaino's Trucking LLC | Globe Contractors Inc. | Trucking | \$127,324 | \$127,324 |
| ZS LLC | Gilbane C.G. Schmidt | Engineering Services | \$30,000 | \$- |
| TO BE DETERMINED | TO BE DETERMINED | TO BE DETERMINED | \$ 29,732,587* | |
| TOTAL SBE CONSTRUCTION PROVIDER PARTICIPATION | | | \$ 89,263,531 | \$ 3,529,776 |
| % OF APPLICABLE CONSTRUCTION CONTRACT VALUE AWARDED | | | 27.7% | |
| % OF APPLICABLE CONSTRUCTION PAYMENTS MADE | | | | 21.9% |

* Prime contractors and subcontractors have been awarded contracts that include \$29.7 million for SBEs yet to be named.

SECTION 4

RESIDENTS PREFERENCE PROGRAM

We are committed to improving the lives of families in Southeastern Wisconsin.

Residents Preference Program Participation

The City of Milwaukee Residents Preference Program connects unemployed or underemployed residents with good-paying jobs. Northwestern Mutual has committed to improving the lives of families in

southeastern Wisconsin through its employee volunteer efforts and Northwestern Mutual Foundation giving. Our participation in RPP is just another example of our leadership in strengthening our hometown community.

TABLE 5: RPP PARTICIPATION LEVEL

Start of Project through Sept. 30, 2014

| TOTAL CONSTRUCTION HOURS | | 77,075 | |
|-------------------------------------|--------|--------|---------|
| | GOAL | ACTUAL | STATUS |
| RPP Participation Percentage | 40.0% | 45.0% | + 5.0 |
| RPP Construction Hours | 30,830 | 34,655 | + 3,825 |



CONTRACT HOURS WORKED

RPP construction hours worked represent 45.0% of all construction hours through September 30, 2014.

RPP participation is 3,825 hours, or 5 percentage points, ahead of goal.

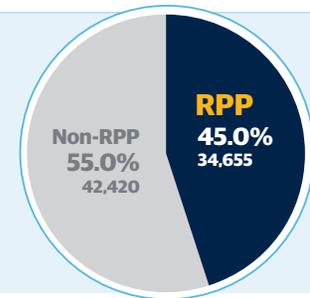


TABLE 6: RPP PARTICIPATION – EXCLUDING NON-WISCONSIN RESIDENTS

Start of Project through Sept. 30, 2014

| TOTAL CONSTRUCTION HOURS WORKED | | 77,075 | |
|---|--|--------|---------|
| Less Hours Worked by Non-Wisconsin Residents | | | (5,466) |
| Construction Hours Worked by Wisconsin Residents Only | | | 71,609 |
| RPP Construction Hours | | | 34,655 |
| RPP Participation Percentage (excluding non-Wisconsin residents) | | | 48.4% |

If the number of non-Wisconsin resident hours is subtracted from the total number of hours worked, RPP participation increases to 48.4 percent. While we are reporting 45.0 percent participation for the third quarter of 2014, 48.4 percent aligns with the City's requirement.

Milwaukee Code of Ordinances (MCO) Section 355-7(1)(a) notes that for the purpose of calculating RPP participation "... 'worker hours'... excludes the number of hours of work performed by all non-Wisconsin residents."

TABLE 7: RPP PARTICIPATION BY CONTRACTOR

| CONTRACTOR | TRADE | ONSITE CONSTRUCTION HOURS THROUGH 9/30/14 | | | |
|--------------------------------------|-----------------------------|---|-------------|-----------|--------|
| | | Projected RPP% | Total Hours | RPP Hours | RPP% |
| APW | Acoustic Screen Wall | 40.0% | 387.8 | 167.8 | 43.3% |
| Arrow-Crete Construction LLC | Concrete | 66.7% | 513.8 | 249.5 | 48.6% |
| Bohmann & Vick Inc. | Plumbing | 39.3% | 333.0 | 0.0 | 0.0% |
| Brand Energy Services | Specialty Services | 0.0% | 4,304.0 | 1,489.0 | 34.6% |
| C. Lashell Trucking | Trucking | 0.0% | 23.8 | 0.0 | 0.0% |
| C. Lashell Trucking | Trucking | 0.0% | 19.0 | 0.0 | 0.0% |
| C. G. Schmidt Inc. | General Contractor / Demo | 20.0% | 1,048.0 | 457.5 | 43.7% |
| Chilstrom Erecting Corp. | CIP Concrete | 0.0% | 61.0 | 54.5 | 89.3% |
| Chilstrom Erecting Corp. | Erecting | 0.0% | 44.0 | 16.0 | 36.4% |
| Clean Cut Tree Service, Inc. | Landscaping | 0.0% | 64.0 | 0.0 | 0.0% |
| Con-Cor Co. Inc. | Electrical | 0.0% | 71.5 | 0.0 | 0.0% |
| Con-Cor Co. Inc. | Sawing | 50.0% | 43.8 | 27.3 | 62.3% |
| Con-Cor Co. Inc. | Electrical | 100.0% | 23.3 | 0.0 | 0.0% |
| Con-Cor Co. Inc. | Concrete Cutting | 0.0% | 23.3 | 0.0 | 0.0% |
| Dairyland Electric Co. Inc. | Electrical | 0.0% | 464.0 | 464.0 | 100.0% |
| Dairyland Electric Co. Inc. | Electrical | 100.0% | 233.0 | 233.0 | 100.0% |
| Dnesco Electric Inc. | Electrical | 0.0% | 78.0 | 0.0 | 0.0% |
| Duwe Metals Products Inc. | Acoustic Screen Wall | 0.0% | 16.0 | 0.0 | 0.0% |
| EKG Trucking LLC | Permits/Trucking | 70.0% | 1,807.5 | 1,807.5 | 100.0% |
| Elite Environmental Service | Tank Cleaning | 0.0% | 12.3 | 0.0 | 0.0% |
| Faust Co. Inc. | Utility Disconnects | 0.0% | 118.0 | 36.0 | 30.5% |
| Flores Contracting | Erosion Control | 0.0% | 10.0 | 0.0 | 0.0% |
| Gilbane C.G. Schmidt Inc. | General Contractor | 40.2% | 902.0 | 598.0 | 66.3% |
| Globe Contractors Inc. | General Contractor | 15.0% | 4,997.5 | 1,672.0 | 33.5% |
| Greg Rouse Trucking | Trucking | 0.0% | 33.8 | 31.0 | 91.7% |
| Greg Rouse Trucking | Trucking | 0.0% | 443.8 | 379.3 | 85.5% |
| GRO Horticultural Enterprises | Landscaping | 0.0% | 182.3 | 0.0 | 0.0% |
| Grunau Co. | Plumbing | 40.0% | 341.5 | 128.0 | 37.5% |
| Hawk Construction LLC | Foundations / Helical Piers | 0.0% | 161.8 | 0.0 | 0.0% |
| Hetzel Tile & Marble | Tile/Terrazzo | 33.3% | 369.0 | 131.0 | 35.5% |
| Hetzel-Sanfillippo Inc. | Mock-Up | 42.6% | 220.0 | 85.0 | 38.6% |
| High Voltage Maintenance | Electrical | 0.0% | 73.5 | 0.0 | 0.0% |
| Integrity Environmental | Asbestos Abatement | 80.9% | 2,544.5 | 2,175.5 | 85.5% |
| J & J Contracting LLC | Waste Removal | 40.0% | 683.0 | 451.0 | 66.0% |

(CONTINUED ON PAGE 24)

TABLE 7: RPP PARTICIPATION BY CONTRACTOR (CONTINUED)

| CONTRACTOR | TRADE | ONSITE CONSTRUCTION HOURS THROUGH 9/30/14 | | | |
|--|-----------------------|---|-------------|-----------|--------|
| | | Projected RPP% | Total Hours | RPP Hours | RPP% |
| J.F. Ahern Co. | Mechanical / Plumbing | 40.8% | 2,614.7 | 722.5 | 27.6% |
| J.T. Farina Enterprises LLC | Trucking | 0.0% | 733.3 | 395.5 | 53.9% |
| J.T. Farina Enterprises LLC | Trucking | 0.0% | 58.8 | 47.0 | 79.9% |
| KMI Construction LLC | Masonry | 0.0% | 52.0 | 0.0 | 0.0% |
| Marek Landscaping LLC | Erosion Control | 44.6% | 22.5 | 0.0 | 0.0% |
| Marshall Erecting | Electrical | 0.0% | 71.0 | 19.5 | 27.5% |
| McDowell Construction Corp. | Fencing | 0.0% | 196.0 | 177.0 | 90.3% |
| McDowell Construction Corp. | Asphalt | 66.7% | 370.0 | 260.0 | 70.3% |
| Midwest Drill Foundation | Helical Piers | 50.0% | 242.0 | 118.5 | 49.0% |
| Munson Inc. | Fencing | 0.0% | 377.5 | 58.0 | 15.4% |
| Munson Inc. | Fencing | 0.0% | 69.0 | 0.0 | 0.0% |
| Natural Athletic Turf LLC | Hardscape Restoration | 45.6% | 438.3 | 94.3 | 21.5% |
| New Berlin Grading | Excavating | 50.0% | 181.5 | 89.5 | 49.3% |
| Northway Fencing Inc. | Fencing | 0.0% | 24.0 | 16.0 | 66.7% |
| Precise Excavating LLC | Operating Engineer | 0.0% | 110.0 | 0.0 | 0.0% |
| Rams Contracting Ltd. | Trucking | 0.0% | 172.8 | 126.3 | 73.1% |
| Renegade Trucking LLC | Trucking | 0.0% | 489.8 | 489.8 | 100.0% |
| Renegade Trucking LLC | Trucking | 0.0% | 77.0 | 77.0 | 100.0% |
| Reynolds Rigging & Crane Service Inc. | Crane Rental | 0.0% | 1,808.9 | 0.0 | 0.0% |
| Rockwell Mechanical LLC | Mechanical / Plumbing | 0.0% | 119.0 | 119.0 | 100.0% |
| Schlarb Contractors | Trucking | 0.0% | 2,021.3 | 530.3 | 26.2% |
| Schlarb Contractors | Trucking | 0.0% | 178.3 | 53.0 | 29.7% |
| Security Officer Services | Security | 0.0% | 1,346.0 | 480.0 | 35.7% |
| Smithsonian Materials | Trucking | 0.0% | 80.8 | 80.8 | 100.0% |
| Smithsonian Materials | Trucking | 0.0% | 14.0 | 14.0 | 100.0% |
| Staff Electric Co. Inc. | Electrical | 50.0% | 437.5 | 287.0 | 65.6% |
| Staff Electric Co. Inc. | Electrical | 40.8% | 5,038.5 | 2,072.0 | 41.1% |
| Staff Electric Co. Inc. | Electrical | 70.5% | 722.5 | 331.5 | 45.9% |
| Stano Landscaping Inc. | Hardscape Restoration | 0.0% | 20.3 | 0.0 | 0.0% |
| State Painting Co. | Painting | 0.0% | 160.0 | 0.0 | 0.0% |
| Terra Engineering Ltd. | Sheeting | 0.0% | 3,459.5 | 491.5 | 14.2% |
| Titan Building Company | Carpenter | 0.0% | 551.0 | 130.5 | 23.7% |
| Tom's Truck Service | Trucking | 0.0% | 45.5 | 45.5 | 100.0% |

(CONTINUED ON PAGE 25)

TABLE 7: RPP PARTICIPATION BY CONTRACTOR (CONTINUED)

| CONTRACTOR | TRADE | ONSITE CONSTRUCTION HOURS THROUGH 9/30/14 | | | |
|----------------------------------|--------------------|---|---------------|---------------|--------------|
| | | Projected RPP% | Total Hours | RPP Hours | RPP% |
| Tom's Truck Service | Trucking | 0.0% | 306.3 | 306.3 | 100.0% |
| Treescares Inc. | Landscaping | 0.0% | 8.8 | 0.0 | 0.0% |
| USA Fire Protection | Fire Protection | 39.8% | 64.0 | 0.0 | 0.0% |
| Valente Transport Inc. | Trucking | 0.0% | 39.8 | 27.0 | 67.8% |
| Valente Transport Inc. | Trucking Disposal | 0.0% | 838.8 | 630.8 | 75.2% |
| Vandalae Services Inc. | Trucking | 0.0% | 43.0 | 0.0 | 0.0% |
| Veit & Company Inc. | General Contractor | 40.0% | 29,679.5 | 13,812.5 | 46.5% |
| Veit & Company Inc. | Earthwork | 39.3% | 1,753.5 | 898.5 | 51.2% |
| Veteran's Truck Line Inc. | Trucking | 0.0% | 63.0 | 0.0 | 0.0% |
| Vizcaino's Trucking LLC | Trucking | 90.0% | 1,063.5 | 1,000.8 | 94.1% |
| Zien Service Inc. | Mechanical | 0.0% | 260.0 | 0.0 | 0.0% |
| PROJECT TOTALS | | 40.0% | 77,075 | 34,655 | 45.0% |

Brandon Bell, a C. G. Schmidt carpenter apprentice, has been on the Northwestern Mutual Tower and Commons project since summer 2014. He has worked on demolition, preparations for the new building and carpentry. Brandon looks forward to becoming a master carpenter and foreman, noting that his work on major construction projects will ensure that he has the knowledge and skill to complete tasks independently.

Previously employed in the sales industry, Brandon has always wanted to work in the construction trades. "Construction is a noble vocation and is in high demand," he said. "Using my mind and my hands are also beneficial life skills."

While the work is challenging, Brandon believes that more people would go into construction if they knew the entry requirements were less demanding than they might think. "If the opportunities were marketed and promoted more, more people like myself would be in the field," he said.

Brandon's motivation, attitude and RPP certification have helped him land work on a variety of projects, but he's extremely proud to be working on the landmark Northwestern Mutual Tower and Commons. "It gives me bragging rights!" he said.



TABLE 8: RPP PARTICIPATION BY TRADE

| TRADE | NUMBER OF RPP WORKERS | ZIP CODE | TOTAL RPP HOURS THROUGH 9/30/14 |
|---|-----------------------|----------|---------------------------------|
| Asbestos Abatement Worker (13) | 6 | 53204 | 723.0 |
| | 6 | 53215 | 1,145.5 |
| | 1 | 53234 | 307.0 |
| Carpenter/Soft Floor Layer (8) | 1 | 53207 | 93.5 |
| | 2 | 53208 | 155.5 |
| | 2 | 53215 | 282.3 |
| | 1 | 53218 | 48.0 |
| | 1 | 53219 | 65.0 |
| | 1 | 53222 | 197.0 |
| Cement Mason/Concrete Finisher (3) | 1 | 53207 | 47.0 |
| | 1 | 53222 | 102.5 |
| | 1 | 53224 | 31.5 |
| Drywall Taper or Finisher (1) | 1 | 53202 | 19.5 |
| Electrician (12) | 1 | 53202 | 40.0 |
| | 1 | 53204 | 123.0 |
| | 2 | 53206 | 624.0 |
| | 1 | 53207 | 73.0 |
| | 1 | 53212 | 57.0 |
| | 2 | 53219 | 1,434.0 |
| | 2 | 53220 | 247.0 |
| | 2 | 53221 | 789.5 |
| Fence Erector (6) | 4 | 53204 | 102.5 |
| | 1 | 53218 | 58.0 |
| | 1 | 53220 | 90.5 |
| General Laborer (61) | 1 | 53202 | 9.0 |
| | 8 | 53204 | 711.0 |
| | 1 | 53206 | 40.0 |
| | 10 | 53207 | 2,124.5 |
| | 1 | 53208 | 691.5 |
| | 3 | 53209 | 758.5 |
| | 2 | 53211 | 92.0 |
| | 3 | 53212 | 656.5 |
| | 1 | 53213 | 10.0 |
| | 6 | 53215 | 1,919.0 |
| | 3 | 53216 | 348.0 |
| | 6 | 53218 | 1,191.5 |

(CONTINUED ON PAGE 27)

TABLE 8: RPP PARTICIPATION BY TRADE (CONTINUED)

| TRADE | NUMBER OF RPP WORKERS | ZIP CODE | TOTAL RPP HOURS THROUGH 9/30/14 |
|--------------------------------------|-----------------------|----------|---------------------------------|
| General Laborer (continued) | 3 | 53219 | 1,906.0 |
| | 1 | 53220 | 766.0 |
| | 3 | 53221 | 1,337.5 |
| | 1 | 53222 | 2.0 |
| | 1 | 53224 | 16.0 |
| | 5 | 53225 | 776.3 |
| | 2 | 53228 | 944.5 |
| Heavy Equipment Operator (15) | 1 | 53211 | 41.0 |
| | 2 | 53212 | 449.0 |
| | 1 | 53215 | 980.5 |
| | 1 | 53218 | 850.0 |
| | 2 | 53219 | 915.5 |
| | 2 | 53222 | 652.0 |
| | 2 | 53225 | 1,899.5 |
| | 2 | 53205 | 66.5 |
| | 2 | 53215 | 23.5 |
| Landscaper (1) | 1 | 53204 | 94.3 |
| Pipefitter (3) | 1 | 53207 | 54.5 |
| | 1 | 53216 | 586.0 |
| | 1 | 53225 | 16.0 |
| Plumber (3) | 1 | 53215 | 66.0 |
| | 1 | 53225 | 64.0 |
| | 1 | 53220 | 36.0 |
| Security (3) | 1 | 53206 | 14.7 |
| | 1 | 53208 | 63.5 |
| | 1 | 53216 | 401.8 |
| Steamfitter (2) | 1 | 53213 | 64.0 |
| | 1 | 53224 | 119.0 |
| Truck Driver (41) | 1 | 53204 | 18.8 |
| | 1 | 53207 | 356.5 |
| | 1 | 53209 | 124.0 |
| | 3 | 53210 | 236.0 |
| | 2 | 53214 | 57.3 |
| | 12 | 53215 | 1,877.3 |
| | 2 | 53218 | 236.0 |
| | 3 | 53219 | 695.6 |

(CONTINUED ON PAGE 28)

TABLE 8: RPP PARTICIPATION BY TRADE (CONTINUED)

| TRADE | NUMBER OF RPP WORKERS | ZIP CODE | TOTAL RPP HOURS THROUGH 9/30/14 |
|---------------------------------|-----------------------|----------|---------------------------------|
| Truck Driver (continued) | 5 | 53221 | 309.5 |
| | 3 | 53222 | 229.5 |
| | 6 | 53223 | 1,408.5 |
| | 2 | 53224 | 493.0 |
| TOTALS | 172 | | 34,655 |

SECTION 5

APPRENTICESHIP PROGRAM

We are committed to helping Milwaukee residents get a jump-start in their careers.

Apprenticeship Participation

Northwestern Mutual includes apprenticeship requirements in its construction contracts. Apprenticeships combine classroom instruction with on-the-job learning while working on construction projects under the supervision of experienced journey workers. The availability of construction apprenticeships

varies by trade, employer and market fluctuations. Contractors on The Tower and Commons project are asked to maximize the number of apprentices utilized in accordance with guidelines issued by the Wisconsin Department of Workforce Development.

TABLE 9: APPRENTICESHIP STATUS

| TRADE | JOURNEYMEN | APPRENTICES | UNION LOCAL NO. |
|--------------------------------|--------------|-------------|-----------------|
| Asbestos Abatement Worker | 16.0 | 0.0 | 113 |
| Bricklayer | 3.0 | 0.0 | 8 |
| Carpenter | 18.0 | 1.0 | 161 |
| Carpenter & Soft Floor Layer | 25.0 | 2.0 | 161 |
| Cement Finisher | 4.0 | 1.0 | 599 |
| Cement Mason/Concrete Finisher | 13.0 | 2.0 | 599 |
| Drywall Taper or Finisher | 6.0 | 0.0 | 7 |
| Electrician | 43.0 | 0.0 | 494 |
| Fence Erector | 14.0 | 0.0 | 8 |
| General Laborer | 150.0 | 2.0 | 113 |
| Heavy Equipment Operator | 79.0 | 6.0 | 139 |
| Ironworker | 16.0 | 2.0 | 8 |
| Landscaper | 20.0 | 0.0 | 113 |
| Millwright | 4.0 | 1.0 | 1056 |
| Painter | 3.0 | 0.0 | 7 |
| Piledriver | 5.0 | 0.0 | 2337 |
| Pipefitter | 18.0 | 5.0 | 183 |
| Plumber | 14.0 | 4.0 | 75 |
| Sheet Metal Worker | 6.0 | 1.0 | 18 |
| Sprinkler Fitter | 3.0 | 0.0 | 183 |
| Steamfitter | 5.0 | 1.0 | 601 |
| Truck Driver | 86.0 | 0.0 | 200 |
| TOTALS | 551.0 | 28.0 | |

