



Mark R. George

President & Chief Executive Officer

- Over 30 years' experience in finance, business strategy, digital technology, and M&A
- Previously oversaw Financial Planning & Analysis, Accounting, Treasury, Taxation, as well as Investor Relations, Sourcing, and Strategic Planning

Mark George is President and Chief Executive Officer at Norfolk Southern Corporation. Since 1827, Norfolk Southern has safely moved the goods and materials that drive the U.S. economy. Today, it operates a customer-centric and operations-driven freight transportation network that serves a majority of the country's population and manufacturing base, with connections to more than 54 inland, lake, river, and sea ports. Committed to furthering sustainability, Norfolk Southern helps its customers avoid approximately 15 million tons of yearly carbon emissions by shipping via rail. The railroad's dedicated team members deliver more than 7 million carloads annually, from agriculture to consumer goods, operate the most extensive intermodal network in the eastern US, and originate more automotive traffic than any other Class I Railroad.

George most recently served as EVP and Chief Financial Officer of Norfolk Southern. He was appointed CFO in 2019. In this capacity, George oversaw the company's Finance, Investor Relations, Sourcing, and Corporate Strategy teams. During his time as CFO, Mark brought a strategic and business partnership mindset to the role. He has used his expertise across multiple industrial segments to help shape the company's strategy and drive value for our shareholders.

Prior to joining Norfolk Southern, he held successive roles of responsibility across multiple commercial and business segments of United Technologies Corporation and its subsidiaries, including six years in Asia as the regional CFO for the Otis Elevator Company. He held roles of increasing responsibility and ultimately served as the Global CFO for both the Otis Elevator Company and the Carrier Corporation from 2008 to 2019.

George is also on the Board of Directors for Trane Technologies plc (NYSE: TT), where he serves on the Finance and Audit Committees. He also serves on the Board of Directors for Junior Achievement of Georgia.



He holds a Bachelor of Science in finance from Central Connecticut State University and a Master of Business Administration from Rensselaer Polytechnic Institute.