



Manheim U.S. Fact Sheet

Company Snapshot



Reach

Operating Network:
111 physical, digital and mobile auction locations with 150+ digital lanes.



75 Year Legacy:
In 2020, Manheim celebrates its 75th year of driving innovation in the remarketing industry.



Used Vehicles Offered:
Each year, Manheim offers over 7 million vehicles for sale to dealers.

Solutions

Marketplace In-Lane

- In-Lane
- Mobile
- Specialty
- Damaged

Assurance

- DealShield
- Post-Sale Inspections
- AIM Inspections
- Condition Reports
- Imaging

Reconditioning

- Wholesale
- Retail
- Fleet

Marketplace Digital

- Manheim.com
- Manheim Express
- Private Stores
- Online Vehicle Exchange (OVE)
- Mobile App
- Simulcast

Logistics

- Ready Logistics
- Central Dispatch
- Floor Planning
- Fleet Management

Decisioning

- M LOGIC
- Data Analytics
- Market Insights & Outlooks
- Manheim Market Report (MMR)
- Manheim Used Vehicle Value Index

Floor Planning

- NextGear Capital

About Manheim

Manheim®, the nation's leading provider of end-to-end wholesale vehicle solutions, is celebrating 75 years as an industry innovator, driving success for clients, the company, its employees and the industry. The dream of five men who auctioned off a handful of cars in 1945 from a single-lane location in Manheim, Pennsylvania launched a company that today offers 7 million used vehicles annually and facilitates transactions representing nearly \$67 billion in value with the grit and determination of 17,000+ team members. Through its physical, mobile and digital sales network, Manheim offers services for inventory management, buying and selling, floor planning, logistics, assurance and reconditioning. Operating the largest vehicle wholesale marketplace, Manheim enables clients more efficient ways to connect and transact business how and when they want. Headquartered in Atlanta, Manheim is a Cox Automotive™ brand. For more information, visit <http://press.manheim.com>.

Fast Facts



Leadership Team

- **Grace Huang, President, Manheim**
Leads brands and strategic solutions that allow automotive dealers to turn inventory faster by connecting with physical, digital and mobile channels
- **Zach Hallowell, Vice President, Digital**
Defines the strategy for Manheim's Digital Marketplace, a 24/7 destination for buyers and sellers that delivers unmatched value and solutions
- **Brett Woods, Vice President, Assurance**
Oversees industry-leading products that instill buyer confidence through a transparent, hassle-free marketplace
- **Patrick Brennan, Senior Vice President, Marketplace** – Responsible for auction operations and transforming them into an all-inclusive 24/7 seamless marketplace
- **Joe Kichler, Vice President, Logistics**
Leads the growth of the logistics businesses, which includes the Ready Logistics and Central Dispatch brands
- **Tony Markese, Vice President, Reconditioning**
Drives toward Manheim's goal of growing its recon operations to serve the clients of today and mobility providers of tomorrow

Sustainability... Manheim plays a key role in Cox Conserves, a national sustainability program that focuses on:

- **Embracing renewable energy**
 - Photovoltaic solar installations at 18 locations collectively prevent more than 12,260 tons of carbon from entering the environment.
- **Reducing waste and energy consumption**
 - Recycling program that includes solutions for tires, bumpers and windshields.
 - LED lighting projects have reduced carbon by 18,000 tons annually.
- **Conserving natural resources**
 - Xeriscaping, rain harvesting, reclamation and replenishment projects have saved 72 million gallons of water annually.
- **Inspiring eco-friendly behavior**
 - Established a Leader in Sustainability award that recognizes auto dealerships who are leaders in conservation.

COX AUTOMOTIVE



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