

Dan Miller

Senior Vice President



Your Source for Expert Commentary and Consultation on:

- **Custom Sales Solution**
- **Global Learning**
- **Learning Outsourcing**
- **Learning Enterprise Strategies**
- **Blended Learning**



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Contact Dan about the business behind global learning and outsourcing.

Recognized as one of the top 20 Training Industry influencers by Training Industry Inc., Dan is more than just a Senior Vice President at GP Strategies™. He is an industry thought leader with more than 20 years of service at GP Strategies. He has commanded our expansion into the Asia-Pacific theater; overseen the development of GP Strategies' marketing and business development strategies for our learning outsourcing services; developed our Enterprise Assessment Methodology; and managed the design, delivery and measurement of large-scale training interventions for our company. He holds a Bachelor of Science in Human Resource Management, an MBA from Anderson University and an Executive Certificate in Global Management from Thunderbird University. Dan is also an accomplished speaker, having presented at key learning industry conferences such as ASTD International, Global Learning Summit, CLO Symposium and the World Learning Summit. Most recently, Dan was the recipient of the 2011 Distinguished International Business Leader Alumni Award presented by Anderson University MBA Alumni.

Learn about Dan's clients, projects and key accomplishments:

Clients/Projects:

- Ford Motor Company - Training BPO
- Ford Motor Company - Global Supplier Development
- CN Rail - Enterprise Assessment
- Confidential Pharmaceutical Company - Training BPO
- Coca-Cola - Risk Analysis
- Global Learning Summit - Leading Innovation
- USPS - Distribution Center Training Development
- Asia Pacific Expansion - GP Strategies Corporation

Key accomplishments:

- Dubbed a 20 Training Industry influencer by Training Industry, Inc.
- Recipient of the 2011 Distinguished International Business Leader Alumni Award

Reference Dan's recently published articles, white papers and speaking appearances:

Published Articles

The Top Ten Sales Training Companies. *Selling Power.* Henry Canaday. GP Strategies is featured as one of the Top 10 Sales Training companies. Dan Miller, Senior Vice President, Custom Sales Solutions for GP Strategies, is quoted in the article. March 2010.

The Blended Learning Strategy: A Stepped up Approach in Training. *Asian Quality.* Featuring Dan Miller, GP Strategies Senior Vice President of Global Learning. June 2008.

Higher Expectations. *Selling Power.* Featuring Dan Miller, GP Strategies Senior Vice President. April 2012.

White Papers

Creating the Successful Learning Enterprise. May 2010.

Sales in the New Economy. June 2009.

Crafting a Blended Learning Strategy. January 2008.

Speaking Appearances

Create Brand Advocates Using Custom Communications and Incentive Programs. *Selling Power Daily Report*

How Technology Has Changed the Sales Process. *Selling Power Daily Report*

Create Brand Advocates: The NEW Way of Selling. *Selling Power Daily Report*

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