RESEARCH & DEVELOPMENT

The company annually invests approximately 23% of its consolidated revenues into its R&D. Eisai currently has 18 compounds in clinical development (Phase II or later), which are being evaluated in 30 indications.

PARTNERSHIPS

Eisai has a proven track record of successful collaborations. Current partners include Fortune 500, global biopharma, and global pharmaceutical companies.

KEY COMPANY OFFICERS

Ivan Cheung
- Chairman & CEO, Eisai Inc.
- Global Alzheimer’s Disease Officer & Senior Corporate Officer, Eisai Co., Ltd.

FY2021 HIGHLIGHTS

year ending 3/31/22
- $1.45 billion in sales
- ~1,700 U.S. employees

HEADQUARTERS

200 Metro Boulevard
Nutley, NJ 07110
201-692-1100

US DISCOVERY CENTERS

Cambridge, MA
- Eisai Center for Genetics Guided Dementia Discovery (G2D2)

Exton, PA
- Epochal Precision Anti-Cancer Therapeutics (EPAT)

PRODUCTION & DISTRIBUTION

Baltimore, MD
Exton, PA
Raleigh, NC


- HARUO NAITO, CEO OF EISAI CO., LTD.

In FY2021, Eisai employees in the U.S. took part in OVER 250 hhc ACTIVITIES
LIVING human health care: SERVING THE COMMUNITY

As part of our hhc mission, we seek to bring benefits to patients beyond the development of new treatments.

We collaborate with many stakeholders including professional, medical, scientific, patient and civic organizations, which enables us to expand our perspectives and advocate on behalf of patients and healthcare providers. One of Eisai’s key patient-centric programs is Magnolia, which is designed to help address the challenges patients face every day. The Magnolia program currently has three initiatives:

MAGNOLIA MEALS AT HOME® provides meals at no cost to eligible patients and families living with all cancer types.

3,400+ patients have enrolled in the program
250+ employees have signed up to volunteer
102,900+ meals have been delivered

MEAL TRAIN SPONSORED BY MAGNOLIA is an online calendar that aims to optimize the impact of meal delivery to patients and families living with breast cancer.

69,000+ meal trains have been created
1,088,000+ meals organized

MAGNOLIA PAWS FOR COMPASSION® aims to increase access to animal assistance and the benefits that these animals can provide to those coping with illness.

19 puppies sponsored to train as service dogs
24 service dogs placement costs covered
14 employees’ pets completed therapy dog training program

Magnolia Meals at Home® is a registered trademark of Eisai Inc. in collaboration with CancerCare, Cancer Support Community and Meals On Wheels America. Magnolia Meals at Home® is sponsored by Eisai Inc. in collaboration with CancerCare, Cancer Support Community and Meals On Wheels America. Magnolia Meals at Home® is a registered trademark of Eisai Inc. in collaboration with CancerCare, Cancer Support Community and Meals On Wheels America. Magnolia Meals at Home® is sponsored by Eisai Inc. in collaboration with Magnolia and cancer care organizations. Magnolia PAWS for Compassion® is a partnership among the Epilepsy Foundation, 4 Paws for Ability and Eisai Inc. Magnolia PAWS for Compassion® is a registered trademark of Eisai Inc. ©2022 Eisai Inc. All rights reserved. US2299 us.eisai.com

KEY CORPORATE MILESTONES

1987 Eisai creates R&D presence in Andover, MA
1995 Eisai Inc. is established as a US commercial subsidiary
1996 Introduces field sales force
1996 Launches first product (neurology); begins production/packaging operations in US
2002 Achieves product sales of $1 billion
2006 Starts oncology franchise
2007 Acquires Morphotek Inc. to bolster monoclonal antibody development
2008 Acquires MGI Pharma, Inc., including a manufacturing facility in Baltimore, MD
2010 Establishes sales and marketing subsidiary in Canada
2011 Founds H3 Biomedicine to bolster personalized cancer treatment discovery
2014 Enters into collaboration with Biogen to develop and commercialize investigational Alzheimer’s disease treatments
2018 Signs strategic collaboration for the worldwide co-development and co-commercialization of cancer agent with Merck
2019 Establishes Epochal Precision Anti-Cancer Therapeutics (EPAT) in Exton, PA. EPAT focuses on oncology drug development utilizing Eisai’s unique Antibody-Drug Conjugate (ADC) technology (RESPECT®), proprietary payloads, and bispecific antibodies
2020 Opens Eisai Center for Genetics Guided Dementia Discovery (G2D2). Its mission is to harness the power of human genetics to develop next-generation medicines for Alzheimer’s disease (AD) and other dementias
2021 Commences exclusive global strategic collaboration with Bristol Myers Squibb for the co-development and co-commercialization of an antibody drug conjugate (ADC)
2022 Eisai Inc. moves into Eisai US hhceco Center, the new headquarters in Nutley, NJ, bringing all NJ-based employees together in one workplace with the goal to drive a culture of collaboration and innovation.