



Fourth-Quarter and Full-Year 2008 Performance Review

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January 28, 2009

2008 Summary

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- Revenues and earnings down...
affected by labor strike and development program delays
- Working through development program challenges
- Resolved strike
- Well-diversified backlog at record level of \$352 billion, up 8% for the year
- Strong fundamental product-and-services strategies

Strong fundamental strategies... working through challenges

Business Environment

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- Global economy weakening
- Challenging aircraft financing market
- Diversified backlog provides relative strength in uncertain times
- Vigilant focus on improving competitiveness
- Longer-term, commercial aviation remains growth industry and defense markets will trend with threat environment

Well-positioned for uncertain times

2008 Financial Results

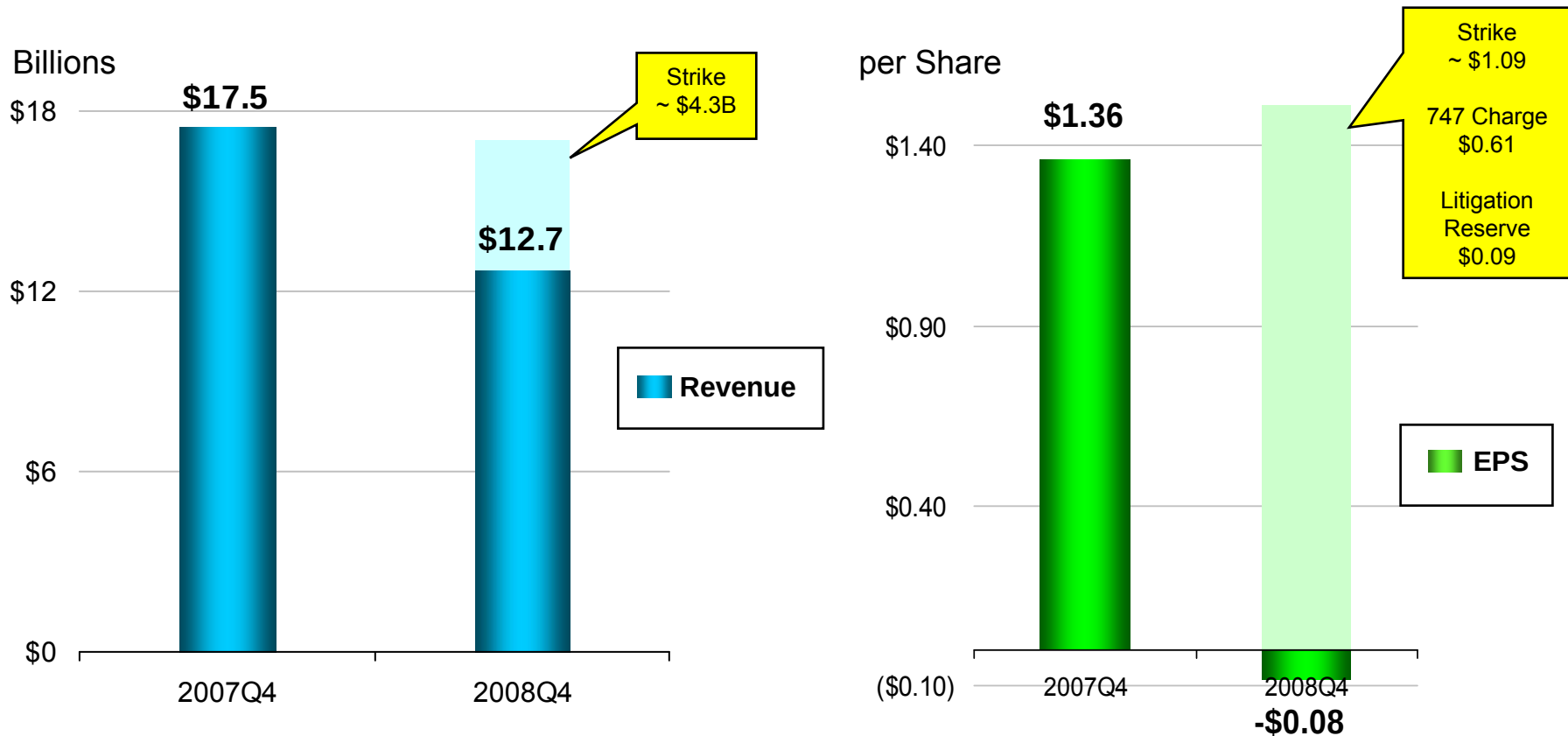
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	<u>2007</u>	<u>2008</u>	<u>Change</u>
<i>Revenues</i>	\$66.4B	\$60.9B	(8%)
<i>Operating Income</i>	\$5.8B	\$4.0B	(32%)
<i>Reported EPS</i>	\$5.28	\$3.71	(30%)
<i>Operating Cash Flow</i>	\$9.6B	(\$0.4B)	NA

Challenging year... affected by strike and charges

Fourth-Quarter Revenue and Earnings

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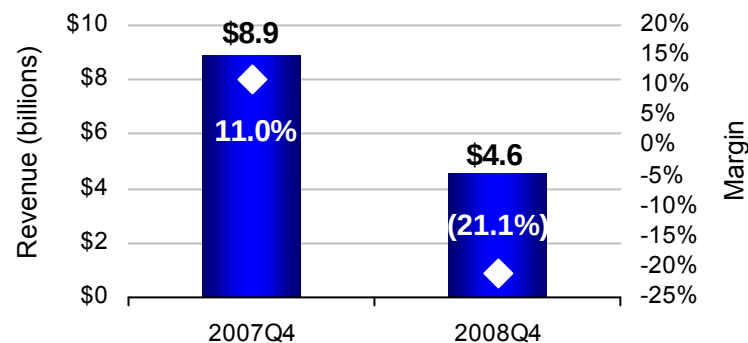
Strike and charges drove results

Commercial Airplanes

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- 4Q results impacted by IAM strike and 747 charge
- Delivered 375 airplanes in 2008... 50 in 4Q
- Continued sales success
 - Won 669 gross orders in 2008... 44 in 4Q
 - Received 5,000th Next Generation 737 order
 - Backlog increased to \$279 Billion
- Development programs: challenges and successes
 - Previously announced 747-8 and 787 schedule changes
 - Completed 787 wing box destructive testing
 - 787 maintenance program certified by FAA

Revenues & Operating Margins



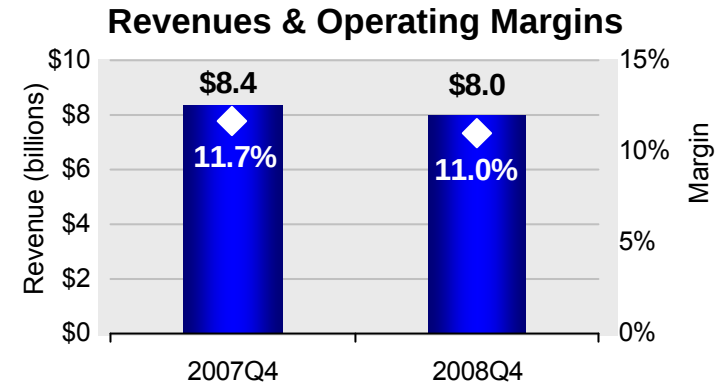
737 NG Program surpasses 5,000 orders

Focused on customers, productivity and growth

Integrated Defense Systems

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- **Outstanding operating performance**
- **Capturing new and follow-on business**
 - India selects P-8I maritime patrol aircraft
 - NATO consortium to acquire C-17s
 - Air Force awards C-17 support contract
- **Executing well-balanced defense portfolio**
 - GMD successful flight test
 - Airborne Laser completes major test milestone
 - Outstanding performance on production and support programs
- **Acquisition of Federated Software and Digital Receiver Technology**
- **Robust backlog of \$73 Billion**

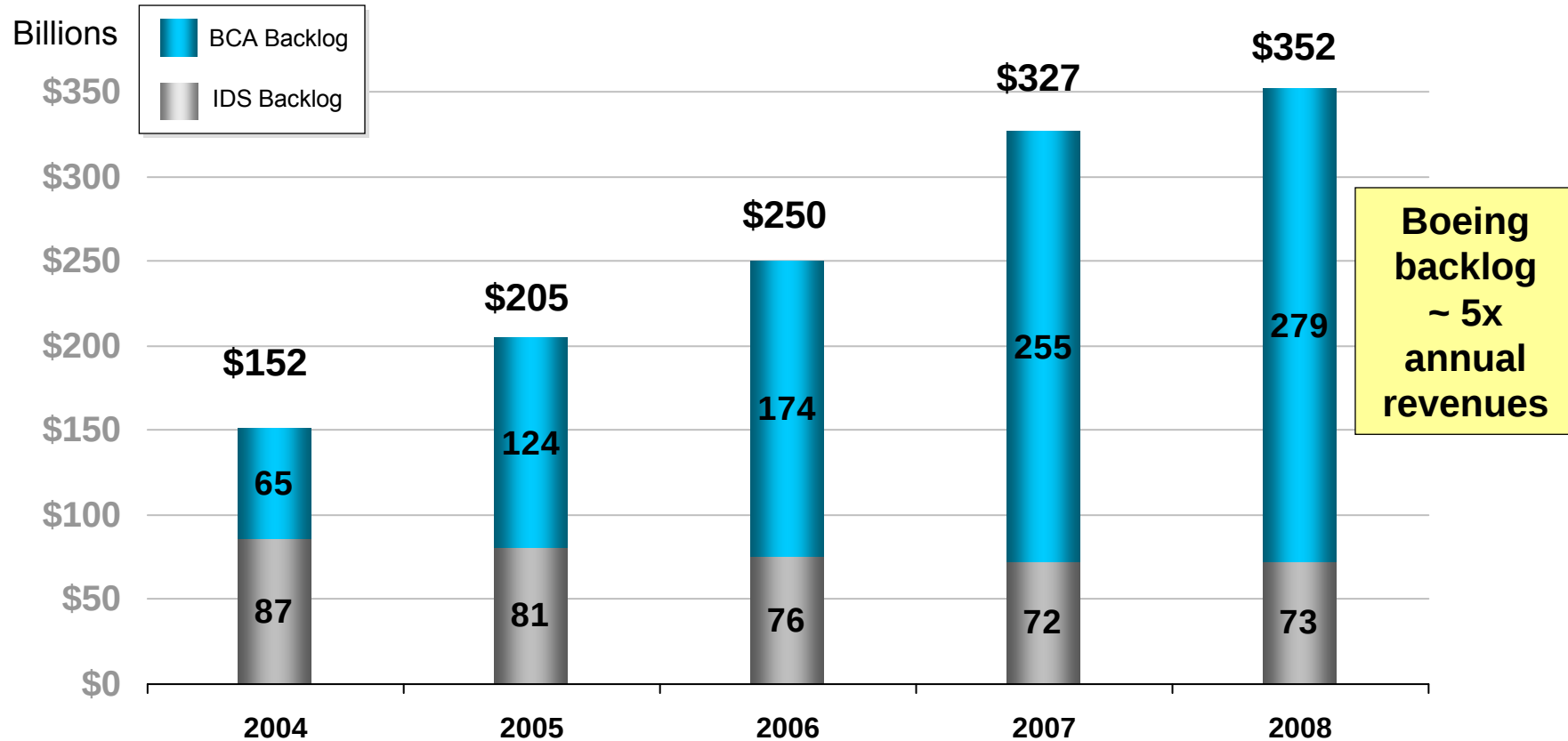


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Focused on execution...capturing opportunities

Backlog at Record Level

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Record backlog of \$352 billion is foundation for future growth

Other Results

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■ Boeing Capital Corporation

- Supported business units while reducing portfolio size and risk
- Delivered pre-tax income of \$26 million on \$168 million in revenues
- Contributed \$32 million cash dividends to Boeing in Q4; \$252 million in 2008

■ Other and Unallocated Expense

- Other Segment expense of \$59 million, down by \$107 million
- Unallocated expenses declined by \$215 million, driven by lower pension expenses
- Pre-tax (non-cash) pension expense decreased as expected to \$113 million

■ 2008 Pension Plan Performance

- 2008 actual asset returns: -15%; Discount rate: 6.1%; Funded status: 83%
- 2008 book equity reduction of approximately \$8 billion
- Lowering long-term expected rate of return to 8.0%

Lower centralized costs... pension performance reflective of markets

Cash Flow

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\$ Billions	2007	2008
Net Earnings	4.1	2.7
Depreciation/non-cash	1.8	1.8
Working Capital	4.3	(4.4)
Pension Contributions	<u>(0.6)</u>	<u>(0.5)</u>
Operating cash flow	9.6	(0.4)
Capital Expenditures	<u>(1.7)</u>	<u>(1.7)</u>
Free cash flow*	7.9	(2.1)

- **Cash flow used to fund operations and growth**

- Working capital requirements for strike and 787 development

- **Balanced cash deployment**

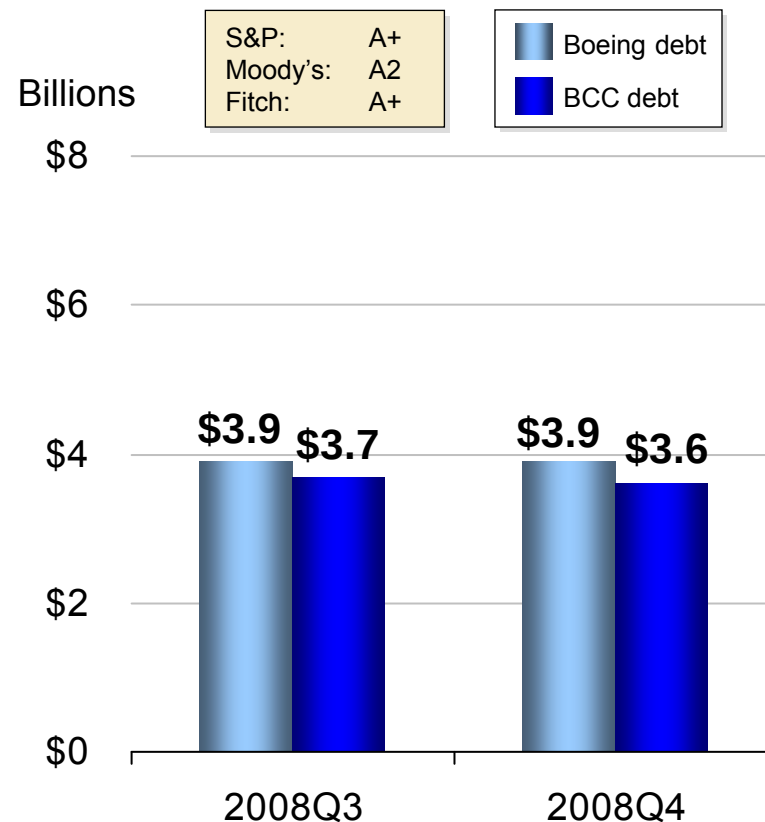
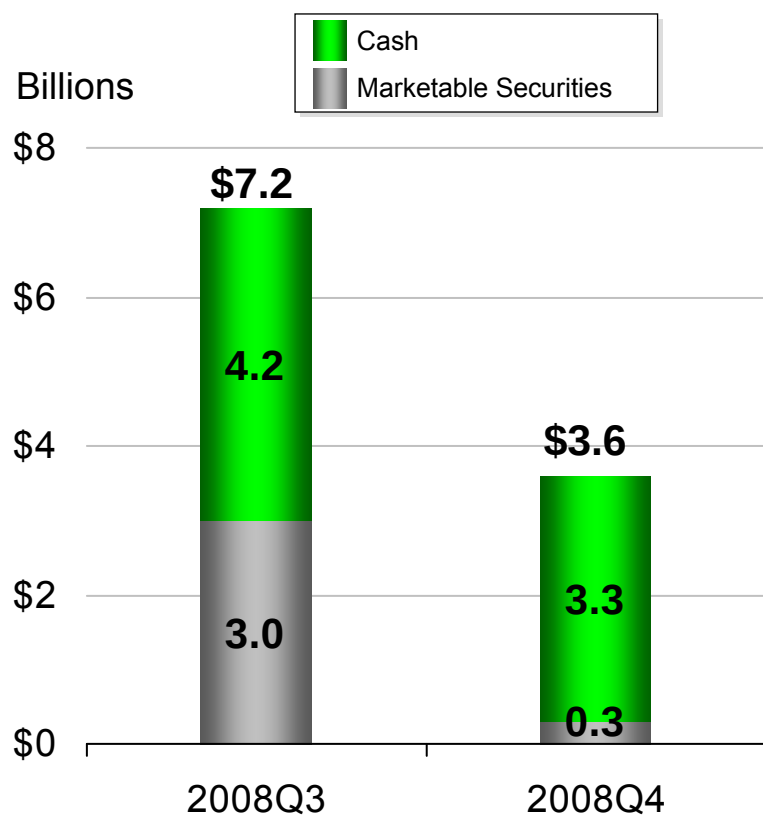
- Investment in growth
- Repurchased 42.1 million shares for \$2.9 billion and paid \$1.2 billion in dividends

*Non-GAAP measure. Definitions, reconciliations, and further disclosures regarding these non-GAAP measures are provided in the company's earnings press release dated January 28, 2009.

Investing for future growth and shareholder return

Cash and Debt Balances

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Strong liquidity... reduced debt levels

Financial Guidance

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2009

Revenues

\$68B - \$69B

Earnings Per Share

\$5.05 - \$5.35

Operating Cash Flow¹

>\$2.5B

¹After \$0.5 billion in pension-plan contributions and \$1.0 billion in new aircraft financings in 2009

Will provide 2010 guidance later in the year

Walk - 2008 Actual to 2009 Guidance

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2008 Actual EPS	\$3.71
Strike impact in 2008, not in 2009	~1.63
2008 charges - 747, AEW&C, Legal	0.93
Higher pension expense in 2009	~(0.25)
Higher deferred compensation expense in 2009	~(0.25)
Lower interest income in 2009	~(0.25)
Other	~(0.35)
<i>- Cost absorption for delivery slides, productivity, mix, risk assessment</i>	
2009 Guidance issued on January 28, 2009	\$5.05 - 5.35

Forward-Looking Information Is Subject to Risk and Uncertainty

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