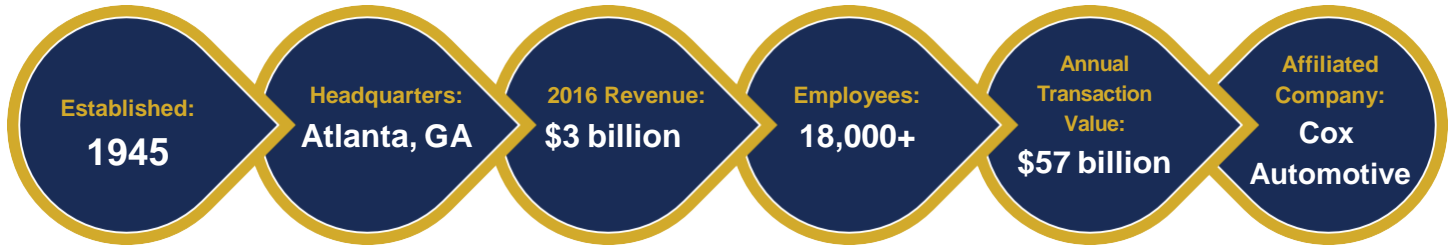




Manheim North America Fact Sheet

Delivering innovative vehicle inventory solutions to clients in the wholesale remarketing industry

Corporate Information



Manheim Reach

Operating locations: 127 in North America, with a total of 127 physical and mobile auction sites



Global presence: 150 locations in 11 countries including Australia, Turkey and the United Kingdom



Annual used vehicle registrations: 8 million

Manheim Products & Services

Wholesale Remarketing

- In lane
- Mobile
- Specialty
- Salvage (TRA)

Wholesale to Retail Ready Services

- Wholesale & Retail Inspections
- Reconditioning
- Marshalling
- Imaging
- Arbitration
- Assurance
- Financing
- Acquisition
- Title Services
- Merchandising
- Transportation

Market Intelligence

- Manheim Used Vehicle Value Index
- Annual *Used Car Market Report*
- Manheim Digital Trends Report

Digital

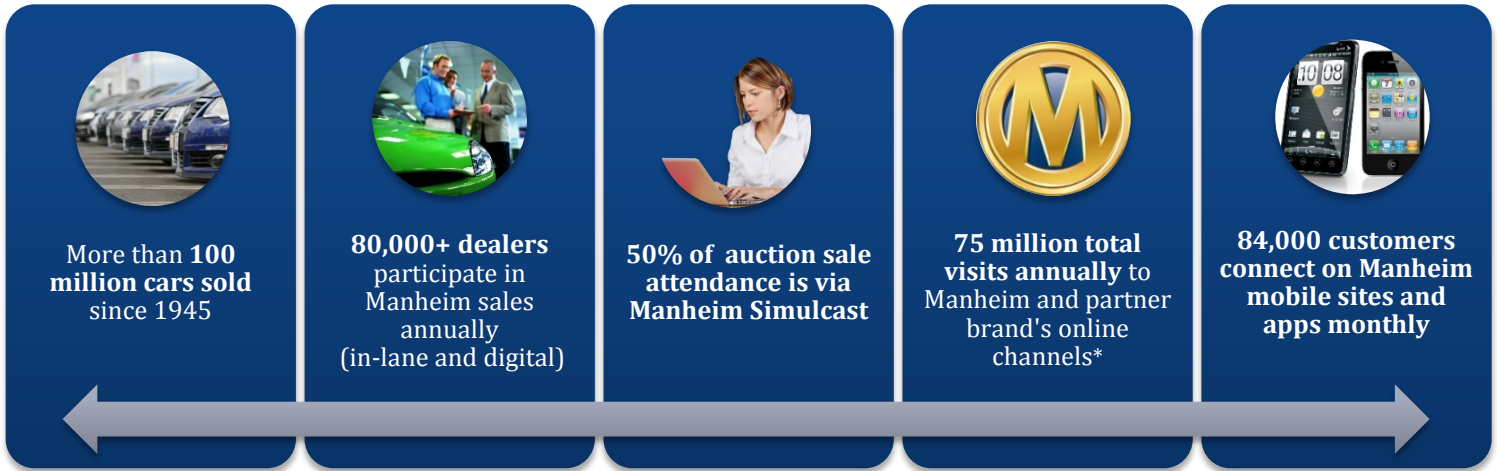
- Mobile Apps
- Manheim.com
- Simulcast
- OVE



About Manheim North America

Manheim® is North America's leading provider of vehicle remarketing services, connecting buyers and sellers to the largest wholesale used vehicle marketplace and most extensive auction network. Through 127 traditional and mobile auction sites and a robust digital marketplace, the company helps dealer and commercial clients achieve business results by providing innovative end-to-end inventory solutions. Approximately 18,000 employees enable Manheim to register about 8 million used vehicles per year, facilitate transactions representing nearly \$57 billion in value and generate annual revenues of more than \$3 billion. Headquartered in Atlanta, Manheim North America is a **Cox Automotive**™ brand. For more information, visit <http://press.manheim.com>.

Manheim North America Fast Facts



Leadership Team

- **Janet Barnard**, President, Cox Automotive Inventory Solutions – leads the reach of inventory services and solutions across seven brands and beyond the auction lanes
- **Grace Huang**, SVP, Inventory Services – responsible for auction operations, digital services and product management
- **Joe George**, SVP, Manheim's Vehicle Advantage – leads wholesale and retail services, strategy and execution
- **Doug Keim** SVP, Client Experience – drives efforts to create a simpler, faster and easier client experience
- **Tim McKinley**, SVP, Sales – oversees commercial accounts, dealer sales and national client sales
- **Patrick Brennan**, SVP, Cox Automotive Logistics Solutions – leads the growth of Cox Automotive's logistics business, which includes the Ready Logistics and Central Dispatch brands

Sustainability

Manheim is a part of Cox Conserves, a national sustainability program that focuses on:

- **Embracing renewable energy**
 - Photovoltaic solar installations at 15 locations, which collectively prevent more than 6,500 tons of carbon from entering the environment
- **Reducing waste and energy consumption**
 - Outdoor lighting systems use lower wattage exterior lamps and save more than 4 million KWh of energy per year
- **Conserving natural resources**
 - Water conservation centers at two locations remove 92 tons of contaminants annually, and reduce daily water demand by 60 percent
- **Inspiring eco-friendly behavior**
 - Earned a Sustainable Growth Excellence Award from DuPont for switching to water-based paint



COX AUTOMOTIVE



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- *Manheim's and partner online channels collectively include Manheim.com, Manheim's mobile website and iPhone/Android apps along with OVE, RMS sites