



HYATT®



## BUILDING RELATIONSHIPS THAT BRING OUT *your best*

To us, that's the most important service of all. Because we're not just in the business of running hotels and resorts—we're in the business of fueling your success and growth by delivering personalized, dependable care to the highest end of every customer segment on a global scale.



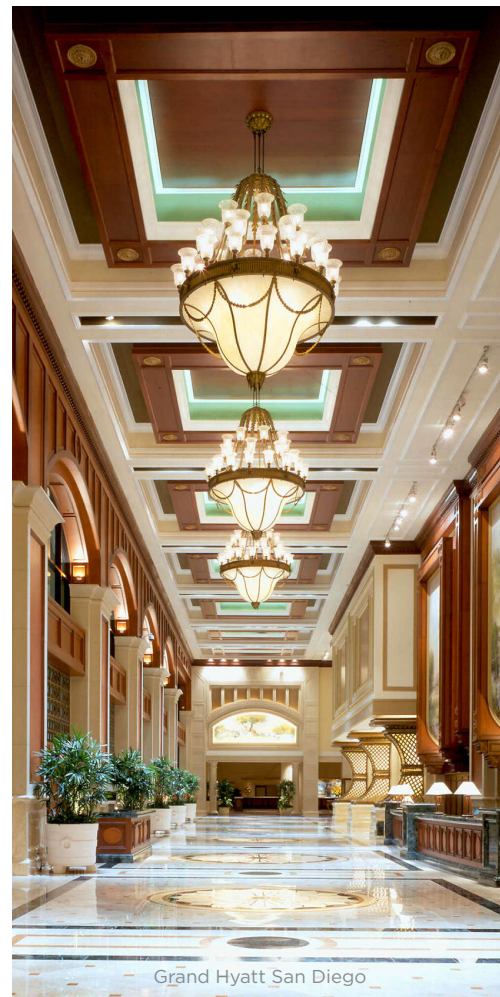
By being more than a place to stay, we win the loyalty of guests for life. By being more than a place to work, we attract, retain and cultivate the best talent in our industry. And by being more than a recognized name—by being a responsive, long-term collaborator, investing our own capital and resources alongside the developers and owners we engage with—we deliver some of the most extraordinary hotel and resort experiences in the world.

### Committed to the satisfaction of our owners

The Hyatt portfolio is designed to meet the ever-evolving needs of our owners, and so are the ways we work. We are intimately engaged and fully collaborative through planning, building, management and beyond to ensure that collaborating with us in business is every bit as satisfying as staying with us as a guest.

### Delivering value through quality at scale

Our objective is to balance quality and scale for optimal returns. We focus on high-value customers and high-quality projects—winning loyalty with unique experiences in the destinations that matter most to our guests—while maintaining the scale required to stay competitive, cost effective and high performing across our portfolio.



Grand Hyatt San Diego

A global portfolio of

**13 HIGH-END BRANDS**

combining the

**STRENGTH AND  
REASSURANCE OF HYATT**

with a

**FOCUS ON**

**HIGH-VALUE SEGMENTS**

essential to your growth

**698** hotels and residences ranging from

**50–2,000+** rooms in

**56** countries worldwide

**43** owned and leased

**657** managed and franchised  
properties worldwide\*

### Thoughtful growth—and growing momentum

We continue to judiciously pursue opportunities that will have an outsized impact on preference for Hyatt—while being careful to consider the performance of other hotels in a given market. This strategy has yielded a wealth of exciting projects in recent years.

Record level

**59 NEW HOTELS**

in 2016. Approximately

**66,000 ROOMS**

in executed contract base. This equates to nearly

**40% GROWTH**

of our system worldwide

### Selectivity as a key strength

Some want to be the biggest. We strive to be the best. Hyatt's primary focus has always been, and still remains, on becoming the most preferred hotel brand to stay with and to work with. This commitment to quality can be seen in the kinds of properties we're known for, as well as in the kinds of recognition we consistently earn.

Visit [hyattdevelopment.com](http://hyattdevelopment.com)

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**200+ SALES  
PROFESSIONALS** spanning

**23 OFFICES** in

**17 COUNTRIES** and

**13 TIME ZONES**